



# The APEXIAN

A grant to step forward

## INTRODUCING TRAINING INITIATIVES

A major new initiative requested by participants at the District Governors Management Programs conducted during May and June this year was that the Association would review and restructure the training at all levels of Apex so as to more adequately meet the needs of the membership.

This initiative will see Apex take a giant step forward in providing opportunities for members to develop themselves which will be a benefit to all clubs and the communities they serve.

This project will result in the production of new programs and training materials so they are more relevant and easier to use. This will include programs designed especially for new members.

This is not a task that can be conducted without the participation from Apexians at all levels of the organisation. In the past there has been a perception among the members that some programs have been driven by the needs of the National Board rather than the needs of the membership.

This projects success will rely on it being driven by the needs of the members so your participation is vital.

**We need help now!**  
The National Training Committee

will be moving very quickly to complete this project and needs to have an understanding of the needs of the members.

We recognise the talent available within Apex and want to make use of this valuable resource. You have been the recipients of our training programs in the past and so you can tell us what we do well and what we need to improve.

The committee would like your contributions.

**What would you like to be trained in?**

**What Apex education have you participated in that was good?**

**What Apex education have you participated in that was bad?**

**Do you know any one who can help?**

**Do you have training material that could be useful?**

If you can contribute on any of the above items or by completing the survey included in this edition of the Apexian then you will be helping to ensure the success and acceptance of this project on a national basis.

Send your contributions to: Apex National Training Director, Post Office Box 7, Wauchope NSW 2446.  
Please do it now.



## S.H.A.C.K. for children an ambitious project

Pictured above is Ray Vincent, the instigator and chairman of the Shoalhaven Heads Apex Cottages for Kids, an Apex service scheme that aims to construct six holiday units at Shoalhaven Heads for chronically ill children and their families.

It is an ambitious project, which represents what Apex is really about. With support from many Apex clubs, businesses and the community, what started as a dream is coming to fruition.  
The full story on the S.H.A.C.K. is on page five.

## John Stokes awarded our highest honour

A highlight of the Diamond Jubilee National Convention was the presentation of the highest honour possible in Apex to Western Australia's John Stokes.

John's record of achievement is absolutely outstanding, and should serve as a shining example to all Apexians on what commitment is all about.

John was a foundation member of the Claremont Apex Club in 1950 and served as their Charter President. He was District Governor in 1952-53, and later became Zone 4 President in 1957-58.

After transfer in his employment to Melbourne, John became Zone 12 President in 1960-61, WOCO Secretary in 1960-61, WOCO Vice-President in 1961-62, and WOCO President in 1962-63.

John was presented with Life Membership of the Claremont Apex Club, an honorary member of Active 20/30, and was given freedom of the city of Sacramento.

Some indication of the magnitude of his contribution can be seen from his efforts during his term as WOCO President. During the year he made 17 overseas trips, he wrote almost 4000 letters, made 130 speeches, made 40 TV appearances, and travelled many thousands of kilometres to all parts of the world.

Further to this, John has been very actively involved in community and business activities such as President of the Perth Underwater Explorers Club; leader of a UN mission to Sri Lanka;

Vice-Chairman of the UN Industry Co-operation Programme; President of the Australian Institute of Timber Engineers; member of the club of Rome; member of the Board of Governors of the Foundation for International Training; Managing Director of ABC USA (Gang Nail Systems) for Europe and the UK; Vice-President of International ABC USA; leader of a UN mission to Brazil; Chairman of SCITEC; Chairman of Information Radio; Director of Buntings, Peel Waterways, Sterland Brothers and many many other activities.

However John Stokes did much much more for Apex and for Australia.

As a member of the Apex Club of Claremont he attended the second public meeting to form the Royal Guide Dogs for the Blind in Perth.

John was appointed to the central committee and immediately set about getting this organisation up and running from scratch.

After the purchase of land and some old trams, a centre was constructed to serve their initial needs.

A trainer was brought out from England and the organisation began to develop.

In 1956 John was appointed as President of the Royal Guide Dogs for the Blind in Western Australia.

In 1957 John took the Guide Dogs idea to the Ballarat Apex National Convention as a proposed National Service Scheme. His address received a standing ovation and so was born one of Apex's famous projects.

Each State undertook to set up a branch and to sponsor some local blind people.

After transferring to Melbourne in 1959, John helped to establish a national centre on the banks of the Yarra, and to expand the flourishing organisation.

He acted as Chairman of the National Board of Management of the Guide Dogs from 1963-1971.

John Stokes' commitment continued through until he was appointed as National President of the Royal Guide Dogs for the Blind in 1975-76.

In Western Australia he has for many years been honorary Vice-Patron of the Association for the Blind, and was President of this organisation in 1988 and 1989.

John is still a Director of the State organisation - one that employs 230 people and 100 volunteers.

The contribution by John Stokes has been of the very highest order, and it was a proud day when he was presented as the 43rd Life Governor of the Association of Apex Clubs.

He became the fifth Western Australian to receive the honour - following Colin Campbell (dec), Herb Elliott Sr (dec), Jack Squires (dec) and Ralph Bower.

He is still an inspiring figure and hearty congratulations are extended to John, his wife Ingrid, and family from every Apex member in Australia.

### QUESTIONNAIRE

#### 1. Role of Apex in the community

1.1 What training have you had in finding out and addressing the needs of your community?

- Do you feel this training is adequate.

1.2 What training have you had in your role as an Apexian?

- Do you feel this training is adequate.

#### 2. Your aspirations in Apex

2.1 What do you want personally from Apex?

2.2 What training have you received that helps you achieve this?

2.3 Do you feel this training is adequate?

2.4 What suggestions do you have for improving the training?

#### 3. Personal Development

In which of the following skill areas do you feel training is needed.

	YES	NO
Public Speaking	.....	.....
How to be a club director	.....	.....
Meeting procedure	.....	.....
Club project management	.....	.....
Time management	.....	.....
Debating	.....	.....
Goal setting	.....	.....
How to get your ideas adopted	.....	.....
How to chair a meeting	.....	.....

\*\* Please mark in order of priority.

#### 4. Information about Apex

4.1 Please provide in one sentence your depiction of Apex (as if you were explaining Apex to an outsider).....

4.2 Was that question hard to answer? YES/NO

4.3 How would you improve the training in Apex?

4.4 Do you know where to go to get the answer to a question about Apex?



## Dare to be a Daniel and be fishers of men

Congratulations to Apex W.A. for the distinction of staging this historic Easter Convention in the Diamond Jubilee year. It's appropriate that Apex has been honored by having as your principal guest speaker such as distinguished Australian as Sir Charles Court.

I have listened to many many Apex addresses over the years, I don't think that I've ever heard over all the years a more inspiring message than Sir Charles gave today, it really is a very great privilege to be on this platform with Sir Charles.

I am reminded in being on this platform of an occasion many years ago when I heard two famous Australians who were very great friends of Sir Charles Court give inspiring addresses at a Lord Major's dinner in Melbourne. One was Sir Robert Menzies and he was followed by the Premier of Victoria Sir Henry Bolte.

Sir Henry Bolte in his comment said "I feel like a little racehorse that's coming down the straight, after the great racehorse is out in front", but when he said that he didn't realise that the vote of thanks to Sir Robert and Sir Henry was going to be proposed by myself. So you can imagine that today I'm a very small racehorse coming down the straight after Sir Charles and his very wonderful address.

May I also pay tribute to the many greats in Apex who are no longer with us, because I think in celebrating this Diamond Jubilee we must all remember that Apex was not only made by those of you who are here today but those many greats who have now passed on.

At the same time I wish to pay a tribute to all the Apex wives, because I'm absolutely certain in my mind that those who served at all levels of Apex could have only done the job with the encouragement and support of the great Apex wives and they too have played a very big part.

It was fate indeed that drew Sir Charles to your Easter Convention of 1948 and to provide a powerful prophetic challenge at that time on Australia and its role in South-East Asia.

The platform was shared with another noticeable Australian the late Mr Fred Chaney MHR, father of a former Apexian and leading parliamentarian the former senator and now Mr Fred Chaney MHR.

I wish to thank you Mr State President on behalf of my wife Virginia and I for inviting us to this Diamond Jubilee and to share the feeling of pride in the past achievements of the great organisation and to look forward with you in a few moments to the great challenges which do lie before us.

I want to thank Apex sincerely for having provided me with many wonderful platforms over all the Apex years and to say it seems appropriate to make this perhaps a final appearance in this Diamond Jubilee Year which I hope you may find as uncompromising as when I commenced to be very forthright forty years ago.

Whilst we are reflecting on all those wonderfully successful Apex years in one of the world's luckiest countries, it is sad to realise that today the country is starting in the face of a situation which was, as Sir Charles said, very similar to our founding year.

To all those Apexians present or past who may be facing problems I hasten to express my wife and I have a deep concern because we realise that there are many personal priorities to family business and professional affairs which for the time being may have to take their priority over Apex.

One could get very angry indeed that our great nation has been very badly let down in recent years by an insufficiency of sound leadership and a paucity of proper perspectives and planning from all Governments and of course at many other levels.

Firstly, I wish to share just for a few moments the early background of our founding and some historical facts of Apex Western Australia, which has had such a long distinguished career in Apex.

At the beginning Ewen Langham and I occupied three drawing rooms in the architectural office of my father and his partner Angus Laird, who is Ewen's Dad.

We were good friends who slaved away at a five and a half day week for which Ewen reminded me only last week he received the richly sum of fifteen shillings a week.

As the senior he got more cash than Langham or myself and we even had to meet our dates inside the movies because we couldn't afford the price of the ticket. At least at that time.

We were convinced that getting together a group of chaps from our own age would work and the basic ideal was lifted from my father's motto of fellowship and

service in Rotary.

It wasn't long before the Geelong Board, and they were a great group of people, decided to get stuck into community affairs and one of the earliest projects, still very relevant today I believe, was encouraging young unemployed men in Geelong to join our Citizens Unemployed Boys Centre for counselling, friendship and job prospects, to be later followed by similar centres by Apex in Melbourne and Adelaide.

I remember on one journey by sea to a study tour in United Kingdom in 1936 calling at Fremantle and preceding to address an Apex gathering in Perth.

I remember that great stalwart in Apex Colin Campbell, later a Life Governor of Bunbury who I believe helped to ignite the spark for a really great quality of Apex in this State with 44 Clubs spread throughout and a successful service project which really has provided a magnificent example for Apex all over Australia to follow.

Perth Apex produced the most highly

is more vital than it ever was if we are going to get the nation off the ropes and avoid the dreaded prospect of becoming a banana republic or just a South Pacific dream world.

So I am appealing to every Apexian present or those who have just retired to consider serving in some public life if they're not already doing so, at Local, Shire or National level and thus endeavour, as Sir Charles pointed out, to lift the standards of dedicated unselfish leadership.

Who knows, by the year 2000 we could very readily see an Apex Prime Minister or perhaps a Premier.

I do recall in our early days in Geelong we decided it was time then, way back, to introduce to public life the civic life, someone who we got behind.

Unofficially it's true. It was in the form of Roy Fidge who went on to become a great City Councillor, Mayor and a fine community leader in many spheres.

I am encouraged by the action taken by your National President and Board to

issues - especially as Big Brother in Canberra now seems determined to curtail some media and public dissemination of policies at election times and even throughout the year.

So I would say, without being in any way party political or partisan, "Shame on you Big Brother!"

I do commend your gutsy decision to float for discussion in the last issue of The Apexian something as important as holiday pay. So why not also debate penalty rates particularly for our fastest growing employment industry, tourism, which could just give many more younger people a chance to get a job in that industry.

I want to issue one warning. Whilst I support 100 percent Apex taking to itself non-party political issues for examination and debate, even promulgating your findings, I do warn Apex leaders of today and tomorrow not to become swept up or associated with any other groups be they green or pink or legal rights or whatever they may be.

That would be dangerously self de-



On this page we feature an address by founder, Sir John Buchan, to the National Convention in Perth. Our photograph shows Sir John (left) with then National President Jim Hughes and principal speaker, Sir Charles Court.

decorated Australian Navy Officer of World War II. It was Commander Len Goldsworthy GC DSO GM and there have been many Apex greats in Western Australia such as Herb Elliott, Ralph Bower, Peter Mayo and so many more.

Now on my second brief comment today, I wish to touch on leadership as Sir Charles so magnificently covered in his address.

I recall the Easter National Convention of 1983 in Sydney. There I ventured into a small challenging text. I must add that ever since the earliest National gathering of Clubs in Geelong in '32, when we went National, I seemed to have escaped with my life from Apex Conventions and major gatherings of Apex everywhere by always issuing some sort of challenge.

I'm not so sure today that I am going to get away with it. Where is the exit so that I can make a quick break.

I want to repeat the 1983 text to the Sydney Convention, for I think it is typical and applicable today and here it is, "Apexians should dare to be a Daniel and also to become fishers of men."

While I am the first to recognise and applaud the hundreds of Apexians, maybe thousands, who have provided public service in the past and the many in there today, I believe there are six in your State Parliament.

I know of one senior Cabinet Minister in Federal Government and one senior Shadow Minister in the Opposition.

Nevertheless the need for leadership in Australia in this decade at every level

bring into Apex younger men.

Indeed to also provide opportunity for some unemployed young men from your own communities to enter Apex to experience fellowship counselling and increasing their self esteem and even job prospects.

My third point concerns Citizenship and here again Sir Charles touched on this so very well. There is an accelerated role for Apex and that's also been promoted by your National President. Our Constitution spells it out very clearly; "Providing aggressive and serviceable citizenship".

I am dismayed to read in The Apexian that someone is advocating watering down the clause. Now I should remind you all that over 60 years in hundreds of addresses to Apex I've hammered home this very point.

Please remember that Stan Jackling and I slaved for three days and nights at my parents' home in Geelong to prepare the first Constitution. That clause was our pride and joy.

So Delegates remove it and your peril for if you do! If you do I'll immediately announce to the press here in Perth, for my wife and I will be here for a few days, that in its Diamond Jubilee year Apex has been infiltrated by wimpy wallies!

I am certain that Apex can in 91, should in 91, become much more effective as a community's catalyst, a community's conscience if you will. There was never a more appropriate moment for Apex to devote your attention to National

feating. Apex has no need for partners or associates. Apex is able to stand on its own two feet as a National organisation greatly respected and well able to pronounce on National issues!

Let us recall that once upon a time Apex did have great National concerns. As I mentioned at the great Easter Convention in Perth in 48 attended and addressed by Sir Charles, Apex was discussing Australia and its position in South-East Asia.

How very prophetic way back in that time! How very appropriate still for today in subsequent years here in Perth, Apex was discussing such high profile questions as banning tobacco advertising.

How about this one; "Increasing tax deductions for tax payers dependants!" Not much party political about that. Or waiving Telecom fees for connections to charges to aged people, not much political matter in that.

Later on of course, as you know, Apex went on to promote a National campaign for prevention of TB, and at the Scarborough Convention in 72, how about this for a National conscience, "To set up an institute of social priorities to press changes on government". Bravo Apex in 1972.

It's time we grew up in this country and forced both Governments and Oppositions to declare some National issues as being non-party political and debate them and determine them in the best interest of all electors of the whole country. Not allowing great National issues to become party

footballs.

So who better to engender non-partisan, non-party political debate than Apex. I took the opportunity last week of discussing several of these with one of Australia's leading and most eminent intellectuals who happens to also be, as many other Australians are, great friends of Sir Charles.

He confirms that in his judgment the following issues are above party politics:

One: In such a rapidly changing world Australia's foreign affairs and our defence for the 90s.

Two: Our National economic situation leading up to the new century which would include big costing items such as migration and

Three: and very importantly three, National social issues such as violence at all levels, road carnage and family breakdowns.

Do you know that this very night in Australia there will be 540,000 youngsters going home to a single parent and the thought in five and 10 years time of those children without one security and benefit, training, support and so many Apexians and their families are able to provide for theirs is really quite a horrifying and very disturbing worry I believe that we all have.

So as this might be my final occasion to address an Apex National Convention I may be entitled to ask just once more to you. Do you believe that Apex just might have lost its way?

Do you believe that it's become middle aged and a little bit self satisfied?

Do you believe that I could ask you whether Apex, or do many Apexians, just desire to be a low key service Club mowing lawns, painting fences and, if so, why not commence a new junior easy form of Apex organisation number two and let number one get on with the job.

And now I want to revert to Apex at its grass roots and community level where I can see an increasing opportunity to assume a more positive role, especially in a year where there is a good deal of pessimism and gloom.

I can see Apex urging its local municipalities to take a major new position for the entire community. For its aged, for its young and its unemployed and so on

I could envisage a great community umbrella where Apex is the centre with every service club and welfare agency getting together as one united team with the municipality to provide.

- A better town.
- Better business prospects and employment.
- Better amenities.
- A better standard throughout the whole town, social and otherwise.
- And importantly to ensure that every kid in that town is encouraged to stay in the town or district through the period of their education and training and obtain a job.

Yes, even part time jobs in such times as this, in which you might be the catalyst to give a kid a job. You're probably aware that a recent survey of 18 to 25 year olds gave as their two greatest concerns "employment and education".

In a nutshell I see Apex in every town as the community's catalyst for good. Importantly I see the municipality or local government as the engine for driving the community forward with Apex and many Apexians prepared to act as engineers.

Mr National President, Apexians there's no time left to leave it to governments, or is it not just a matter of expecting governments to do it all although goodness knows we're entitled to expect a higher degree of inspired leadership from governments and for a recognition that many matters of National importance should be discussed, planned for and implemented on a non-partisan basis as I've already outlined.

Finally, Mr National President, you and I know that the opportunities in this great Australia for everyone are still limitless: for our young people and their future, for decent retirement and lifestyle for our aged and for you to prosper as the vital decent important young and middle group of our industry, professions and business. But it will not happen because we wish it to happen.

So in conclusion the challenge is for every Apex Club and every Apexian to dedicate itself and themselves in the Diamond Jubilee Year by igniting a new beacon, just a fresh ignition of this beacon for aggressive and serviceable Citizenship and for each and every Apexian here or wherever they are all over Australia to dare to be a Daniel and to become fishers of men.



# President's handover a highlight of Jubilee Year

By National President, Angus Redford

The National President's Handover held in Melbourne at the end of June was a resounding success.

With over 200 Apexians in attendance it was truly a great highlight of our Diamond Jubilee Year.

As the 48th National President of this Association it is important that I set out my plans for this year so that I can be held accountable to this organisation and the community at the end of the year.

I hope that you can all get behind me and ensure that at the end of the year we can truly say: "Apex has definitely turned the corner".

Certainly the legacy left by my two predecessors gives us a great opportunity to achieve this aim. Perhaps I should be specific about some of the more important issues.

## Membership

Cynthia Thero in her series of sessions with the District Governors took the "art" out of membership and put the "science" back in.

Whilst travelling with her from Melbourne to Benalla she asked me what my aims were. I replied and referred to my aim of an overall increase in membership.

Her response was simply, "Why?" The answer was not so simple.

At the end of our somewhat lively discussion, I was inexorably led to the conclusion that membership or an increase in our membership is only a means to an end.

In Apex's case an increase in membership means that we can better fulfil our Ideals. Apex after all is a means to an end and is not the end in itself.

We will not increase membership until such time as we fully understand this concept.

She gave the example of starting Apex Clubs in our ethnic communities. To go to say the Sydney Vietnamese community and say 'You need Apex!' would be a waste of time and would only be met with a "why?"

However to go to the same community and say "you need a strong youth club or a community hall and that by forming an Apex Club you can achieve that!" will achieve the object of them understanding why they need Apex.

## Training

We have suffered immeasurably because of poor training over the past few years. I believe our poor membership retention rate will be improved if we allocate resources to training.

It is an absolute tragedy to give a keen young Apexian a difficult task such as rebuilding his club if we don't properly train him to understand his task.

How can we hold him or for that matter anyone else accountable unless we as an organisation give him all the tools necessary for him to do his job. One of these tools is proper training.

Over the next eight months Warwick Hain will be looking at all our training needs so we can substantially improve our programs over the next few years.

## Candy

It was necessary to write to all Clubs in Victoria recently because four Clubs in Victoria had unilaterally taken over candy canisters owned by Tavefar.

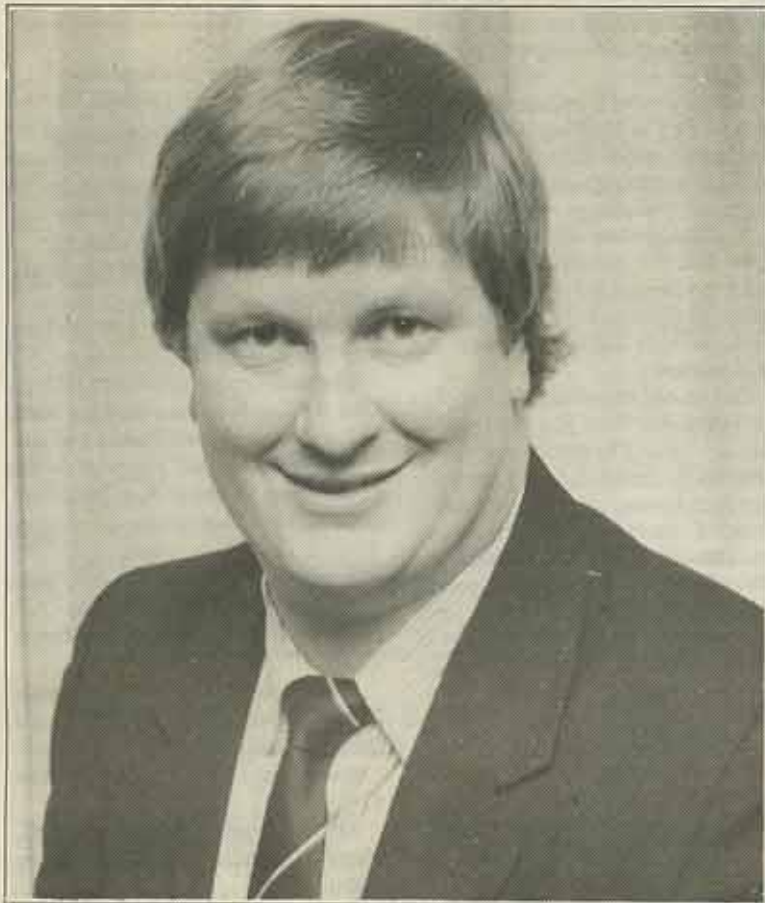
I had to write to remind them that such conduct would amount to stealing. To just walk in and take over the boxes and money without reference to Tavefar does not fit in with our standards.

However upset or self righteous we may feel about Candy or the project, does not give anyone the right to become a thief or to improperly convert someone else's property.

## Evaluation

Cynthia Thero calls it evaluation. I call it accountability. This is an extremely important facet of our organisation.

Just as the floor members expect



high standards from our State and National Boards, the organisation should be able to expect high standards from Districts, Clubs and members.

National Board has been confronted with some very difficult decisions this year regarding standards of behaviour. I commend Article 2.4.3 to everyone to read.

I believe National Board is to be congratulated in not shirking the issues confronting it on the questions of ethics despite substantial criticism. I commend Sir Charles Court's comments on this issue to every Apexian (Ed: See June 1991 Apexians) when he states that the quality of our decisions, the resolve of our leaders and strength of our character will in themselves attract membership.

## The Apexian

Plans for the Hunter Valley Convention are proceeding well. The whole of the Saturday will be set aside for seminars and keynote speakers rather than business.

Warwick Hain and Graeme Smith are putting together a great program. The Life Members surcharge has been dropped as a result of a decision by the June National Board meeting. It has been replaced by an "active member's discount".

Whilst this doesn't affect the overall cost relativity between active and Life Members, National Board recognised that to charge Life Members extra was wrong, whereas to give active members and their spouses a discount because they had already contributed to a portion of the cost of the Convention through their per capitas was the preferable option.

## International Relations

I will be making two trips overseas over the next few months. The first will be to Singapore for the purpose of attending a meeting to consider the establishment of Apex International. I am most optimistic about the prospects of forming such a body.

# FOCUS ON THE 'A TEAM'

## What is the "A Team"?

A group of experienced and trained Apexians who act as advisers to clubs to help ensure their growth objectives are achieved.

"A Team" members spend as long as necessary with a Club (getting to know and understand it, then providing help and guidance). This could be for two months or as long as 12 months.

## How long has the "A Team" been in operation?

For over three years. Initially a visit from the A Team involved a once-only

presentation at a club, however with the benefit of experience we have substantially modified the approach to provide a much longer-term assistance.

Please telephone or write if you have any views or comments. In September I go to Austria to put to the WoCo Convention our application to rejoin. I have been overwhelmed by the goodwill and best wishes shown to Apex and myself by various WoCo leaders.

There is a strong desire to ensure that we are made welcome. If any other Apexian is going, could they please let IRO Ian Fry know as soon as possible.

NVP Michael Jackson and ED Bernie Devine will be attending Kansas City in November for the Service Club Leaders Conference. This invaluable conference has given us the Apex Visa Card project, centralized banking, Candy, Supply House information etc, etc. Their report will appear in a future Apexian.

We have applied to host the Asia Pacific Regional Conference (i.e. Atsumari) to be held in conjunction with the Hunter Valley Convention.

This will be a great opportunity to see International Relations at the top level by the many Apexians at National level. We have to beat Fiji and Hong Kong.

For a number of reasons I am extremely confident that we can, not the least of which is I believe we can offer excellent value for money. Anyone who wants more details can contact IRO Ian Fry.

## Manuals and Guides

Warwick Hain (from NSW) is heading up a team charged with redesigning and re-evaluating all our guides and manuals this year.

They will be made far more relevant to the Apex of the 1990s. If anyone has any views they can contact Warwick Hain at: Warwick Hain, 63 High Street, Wauchope NSW 2446.

These manuals and guides will assist us all in our training and our knowledge of Apex. Warwick is to be congratulated for his extremely important and overdue initiative.

## What has the "A Team" achieved?

The "new" A Team has only been in operation since September 1990, however there are already some encouraging successes (from a team of only 10):

Kent (Tas) - Has grown from 7 to 21. Runner-up for the National Membership Trophy. (A Team member Kevin House).

# — EDITORIAL —

It is with pleasure that I have this opportunity to inform Apexians that Apex has taken steps to purchase the Apex Candy distribution business from Tavefar Pty Ltd.

Given that three simple conditions are met, and there is no evidence to suggest they won't be (one being a favourable due diligence investigation), come October 1, 1991, Apex will own its own Candy Distribution Business.

While I'm not at liberty to reveal the price paid, the membership can take comfort in the knowledge that the purchase price and conditions are within the limits set by our advisors Ernst & Young.

Given a six percent to 10 percent per annum sales growth over the next four years, Apex will be able to meet its "at worst" borrowing costs (based on a 15 percent borrowing cost - assuming we borrow the full purchase price) and still maintain at least the same profit it has enjoyed in the 12 months ending 30/6/91.

At this stage the financing of the project has not been finalised however, I will endeavour to provide more details in the next issue of the Apexian. Details I can reveal at the moment are:

- \* Purchase was by way of a lump sum figure plus a service fee on a set number of canisters that Apex guarantee to use over the next three years.

- \* Les Weiner will be employed by Apex as a consultant/manager of the project. Les is the current manager of the project for Tavefar Pty Ltd.

- \* A three year exclusive supply agreement with AMCAN (the current importer) will be signed with an option of renewal available to both parties. A price control mechanism is to be agreed to.

This is an exciting opportunity for Apex to control its own financial destiny. Given proper management this business should provide Apex with the opportunity to take a large step toward self funding and thus free up money raised by clubs to be spent within local communities and not on per capitas.

I suggest this change will not occur before the per capitas accounts are sent for Angus Redford's year, however Mike Jackson's budget may be in a position to reflect the success of the project and the change in National funding.

For years Apex clubs have been carrying out for more financial autonomy and lower per capitas. The National Board, with professional advice, has taken positive steps to address the problems of National Funding and per capitas costs.

Apexians everywhere should rejoice in the knowledge Apex is quickly turning the corner and with the leadership and courage shown by this board to make quick decisive decisions, Apex immediate future, at all levels, appears healthy.

Apexians, as a group, have worked extraordinarily hard over the past three years to restructure the organisation, improve standards, improve education, reduce costs and change the basis of our funding.

This purchase, assuming it's successful, confirms the commitment of our leaders to lead us into a new Apex era.

We have restructured, we have lifted standards and improved education, and we have been rewarded by a National Board decision that shows courage to fulfill its promise of self funding.

The future of Apex excites me. To Angus Redford and his Board, I congratulate you on your vision.

# A message from the Prime Minister

The Diamond Jubilee year for Apex in Australia is a major achievement, not just for members of Apex but for the community as a whole.

Wherever I go in this vast country I find evidence of Apex involvement, commitment and determination - all of which contribute to the quality of life in individual towns and cities.

The key element is, of course, the way in which Apex brings people together, and then provides a structure which enables them to plan projects that are beyond the scope of any one person, but within the reach of a team with a central motivating philosophy.

The tangible results - the parks, children's playgrounds, basic facilities for social interaction - are only part of the story.

Behind the scenes, newcomers see the commitment of founding or more established members, the principles of Apex itself, and are welcomed as friends.

In addition, the infrastructure enables people to acquire skills that benefit themselves as well as others.

I disagree with people who dismiss meeting procedures as "unnecessary" or "irrelevant". These systems provide

a framework so that everyone can have a say.

Apex teaches its members how to stand up and make their views known in many forums, encourages them to analyse and access new issues, and gives them the freedom to contribute to democratic processes at any level within our society.

The fact that your Apex National President's Handover Dinner marks your Diamond Jubilee is a clear example of the solid administrative basis that has enabled your organisation to come so far since it first started in Victoria in 1931.

I wish to congratulate all outgoing Presidents and Committee members, as I know that you have given many hours to the community.

I also pay tribute to incoming Presidents and their committees, as I know that you will find the year to come challenging and rewarding in a way that is unknown in societies where "community groups" do not exist.

On behalf of Hazel and myself, I send my best wishes, and hope that you have a wonderful meeting in Melbourne.

R.J.L. Hawke.

By National Membership Chairman, Nick Woodhams

Keith Rowley (Co-ordinator) 088 42 2513, David Reed, Lindsay Elliot, Stephen Millett.

Victoria: Robb Lawrie (Co-ordinator) 03 758 7734, John Park, Peter Hookey, Joe Walcott, Doug Hartnett.

Tasmania: Kevin House (Co-ordinator) 003 622 107.

New South Wales: Jimbo Perrins (Co-ordinator) 065 541 583, Kevin Beeforth, John Williams.

Queensland: Brian Gill (Co-ordinator), Garry Rush.

Sydney City (NSW) Unchartered. Charter Dinner planned for 11 December, 1991. Has grown from nil to 22 members. (A Team member Andrew Cooke).

For 1991/92 the A Team program is being expanded. At this stage (July) members are:

Western Australia: Stuart Fawell (Co-ordinator) 09 448 8618, Peter Sweeney, Jim Walker, Alistair Wood, Peter Drage, Doug Moyle, Doug Basham.

South Australia/Northern Territory:



# Using volunteers effectively

At the recent NSW State Seminar at Goulburn, the Sunday morning Forum Session included a keynote speaker, Cynthia Thero, who had been invited from the United States to speak at the District Governor Schools.

Cynthia's field of expertise is recruitment of volunteers and she has worked with a number of organisations achieving staggering results in boosting the membership quantum.

But her main philosophy is not just to increase numbers but more importantly to recruit those who are willing to have the best in them cultivated for the benefit of the organisation as well as themselves.

The following is therefore a summary of the main points of her speech considered to cover some very fundamental yet very relevant ideas which we should incorporate in our approach to further developing Apex as a credible organisation.

I have also supplemented a few ideas and comments from Executive Director, Bernie Devine and National President, Angus Redford's report on the World Service Club Leaders Conference at which Cynthia Thero was a guest presenter.

Volunteerism is a concept which deals with the recognition of a volunteer's needs and how to cultivate them to maximum effect for the mutual benefit of both the volunteer and the organisation he or she contributes time to.

"Improving the membership situation requires a recognition that we must provide for all members' needs, not just the need to serve. Basically we must recognise that every person in the community has the right to serve their community. Having exercised this right then every individual has a responsibility to their community to deliver what the community expects from service workers."

Recruiting volunteers from the community is a highly competitive exercise. In the case of Apex, we have got to encourage volunteers to give of their time during 20 or so of their most active years of adult life.

And Apex has only this limited time in which to train the individual and develop the future leaders and active citizens of our community.

So there are two levels of "need" which have to be fulfilled; the needs of the volunteer and the needs of the organisation and both have to be achieved with a sense of mutual gain.

In the recruitment of volunteers for an organisation like Apex we have to seek out those who have a sincere desire to live up to their responsibility to contribute to the betterment of their community.

However, as we are all well aware, we all have priorities in time giving. The question will therefore be asked; Why is Apex worth giving time for, what's in it for me?

Recruiting service club members involves entering into a highly competitive market. The trouble with some service organisations is they tend to "sweet talk" prospective members into joining up on the basis of going out of their way to make them feel "comfortable" so that they fit in with minimum adverse impact.

To make them feel useful they may be given tasks to perform which utilise their pre-gained skills and inherent talents. Regrettably, this is a form of negative encouragement and will steadily dishearten the new member to the point of boredom until the stage is reached where the member's enthusiasm switches to neutral or he decides to conquer new territory, and leaves the organisation.

Organisations should be catering for members' needs by making them feel "alive" through the consistent issue of challenges. In this way the expectation develops that time and energy is proportional to the achievement of results and thereby provides the incentive to work toward creating a recognisable impact in benefitting the community.

The "Reward" equation of Time In equals Benefit Out provides a means of evaluating performance but serving the community is not only a responsibility but also something which must be done with a sense of accountability.

We, as a service organisation are accountable to ensure that our service work has impact and is of value, and leads to recognisable community benefit.

Therefore it is not sufficient to just go through the motions of getting new members "in". We must be prepared to offer and fulfil a "contract" of providing a well rounded package of personal development and self fulfilment in exchange for their contribution of time and devotion to service.

The end product of issuing such contracts will be the formation of a truly vital organisation.

So what are the main ingredients which go to make up a Vital Apex Club. It is a composite of four things:

1. RECRUITMENT: Seeking out good, ambitious members.

2. TRAINING: Development of leadership and management skills; equipping members with knowledge to meet challenges in the future.

3. INTERNAL SUPPORT: Providing an organisational infrastructure to help them do their best.

4. EVALUATION: Providing feedback on the effectiveness of the use of their time.

Although recruitment is an important part of building a strong organisation it is possible to place too much emphasis on this activity. Too often does recruitment overshadow that fre-

quently neglected component - Training.

Training will ensure the retention of members by recognising that the individual has training needs and the organisation is prepared to equip the individual to fulfil these needs.

Training will also serve to set standards by which Clubs should operate and by which Apexians should conduct themselves. It should also not be underestimated as to the excellent training ground which the experiences of challenge provides.

There are good grounds for making training in Apex mandatory in view of its importance in setting standards, encouraging the pursuit of excellence and establishing lines of accountability in the implementation of community service.

Volunteers need a sense of integrity in how service is performed and should also develop a sense of conscience of how service is delivered.

Volunteers need a variety of challenges in order to develop a diversification of skills.

What benefit is it to them if they are consistently called upon to provide assistance by means of their day to day work skills?

It is unfair to exploit the skills of the volunteer because if there is no mutual exchange of skills and opportunities there will be a loss of interest and a loss of sense of ambition.

Volunteers crave the benefits of new experiences and look forward to a balance in interests and challenges. Clubs must therefore be aware of the need to provide a varied program of service, social and intellectual activities.

Apex is a dynamic organisation because it draws on the resources of the relatively young members of our community who have only a limited time in which to make the most of it.

Leadership is a natural aspiration for this age group and it is on this quality which Apex stands to capitalise from

## 'Apex has to be sold, it is simply not sufficient to invite someone to 'come and see what you think' ...'

appearance of the Apexian provides an integral part of the image to be projected.

The opening approach line of 'do you want to join' is a presumptuous tack and one out of touch with accepted recruiting practice. It is more appropriate to take the approach of "What are you looking for" or "What do you want from a service organisation ... I've found it can do this ... or can provide these opportunities I can see that you get what you are looking for."

Apex has to be sold. It is simply not sufficient to invite someone to 'Come and see what you think'. Selling is a skill and should be incorporated into regular Apex training programs.

Training provides the best opportunity to give you integrity and enable you to present Apex in the best light.

Surveys from the United States show that your average prospective volunteer is more likely to choose to use his or her spare time from up to seven optional forms of activity before considering a service organisation.

It is speculative whether this may be due to poor public relations by such organisations or indicative of people's preference to take the soft option in how they engage their time.

Either way it is a fact that there is increasing competition for the volunteer's time and the sooner the nature of this competition is recognised and understood the sooner we as an organisation will be able to equip ourselves and address this problem.

It really does come down to the plain and simple fact that if the organisation offers the right experiences and opportunities then the right type of volunteer will want to be a part of it.

P.S. Cynthia Thero has written a book "Can I help? A Practical Guide to the Care and Feeding of Volunteers." 1989 The Source, Colorado; a number of copies of this book have been donated to the Association (see the Executive Director).

## SA/NT Report Working together as a team

By SA/NT President,  
Peter Hylton

To meet together is a beginning ...  
To keep together is progress ...  
To work together is success ...

These words of Henry Ford capture the spirit of Apex in South Australia and the Northern Territory at the moment. We have met the challenge of change and we are succeeding in improving the quality of life in our communities because we are working together as a team.

The team approach has been built up over the last few years with the work of Past President Dave Keddie and Past President Shane and I appreciate the contribution of many Past Presidents over the years that have assisted Apex SA/NT Zone to progress.

The 1991/92 team will run with seven Districts this year, namely: Adelaide DG, Greg Haines (West Beach Club).

Fleurieu and Mallee DG(s), Andrew Kies (Goolwa Club) and Peter Fogden (Murray Bridge Club).

South East DG, Steve Errock (Pine City Club).

Riverland and Lower North DG, Harry Ostendorf (Barossa Valley Club).

Yorke and Upper North DG, David Chambers (Peterborough Club).

Eyre Peninsula DG, Ken Webber (Port Lincoln Club).

Northern Territory DG, Vance Bebbington (Central Australia Club).

The Board of Governors will be fully supported by the Citizenship Chairman, John Atts (Happy Valley Club), International Relations Chairman, Mark Richards (Blackwood Club), Youth Chairman, Eric Sheid (Central Australia Club) and Publicity Chairman, Bill Stoker (Happy Valley Club).

Support to the Board will also be provided by Past State President Shane Kelly (Walleroo Club) and National Supply House Officer, Ian Chambers (Adelaide Club).

The best friends you have on Board, after your District Governor, are your State Vice Presidents, Keith Rowley (Clare and Districts Club), State Secretary, Hugh (Crocodile) Grundee (Murray Bridge Club), State Treasurer, Rory Malone (Salisbury Club) and State President Peter Hylton (Adelaide Club). Give us a call or drop us a note, we would like to hear from you!

We all are in a busy time with training, District and Club Handovers, selection of new club Boards and all. But I do believe we are better prepared with the training of our District Governors and Presidents and Secretary Officers this year.

This is particularly due to the effort of National Board at the D.G. school in Benalla and the contribution of past Zone Board members, District Governors and Club Officials who assisted in the Wirrina Seminar in June. My personal thanks for a job well done.

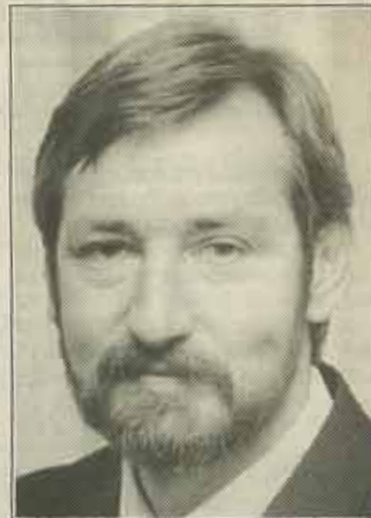
Farewell to Past National President Jim Hughes and congratulations National President Angus Redford on your appointment and we of SA/NT offer our continued support and co-operation.

Before outlining some exciting events that are coming up, it is good to reflect on some achievements and programs we have undertaken this year.

National Supply House is now operating from South Australia and congratulations go to the Supply House Manager, Ian Chambers and members of Apex SA/NT who have supported this program.

The "One and All" sail training project has concluded with 22 sail training cadets taking part in the project. We will be having a post project review shortly.

In the meantime, please do invite the



cadets as guest speakers so they can share their experiences with your club. It is an important follow-up to their personal development and self image.

Contact your friendly neighbourhood District Governor for details.

The Northern Territory Youth Exchange is currently proceeding with students coming to Adelaide District Clubs. This is a great effort by D.G. Vance Bebbington and immediate past D.G. Lindsay Carthew and the supporting Clubs.

The National candy project being piloted in South Australia is also meeting with success and congratulations must go to Past National President Iain Evans and the National Candy Committee for their efforts.

Two particularly pleasing projects have been the District merger projects between Upper North and Yorke and also between Lower North and Riverland.

Another pleasing project was the adoption of the South East (Apple Barrel) District by the South Australia/Northern Territory Zone. The transfer has gone very well with only limited "bruising" of the contents.

In the words of that positive force amongst past District Governors (O' Bent One Kanobe) Chris Turner (Central Australia Club) - "Forever Forward".

Key Projects on the go are:

\* Apex Sleep Safe - South Australia/Northern Territory. This program is designed to promote the installation of smoke detectors and will involve clubs installing smoke detectors in the homes of aged, disabled and other special categories of private citizens in their own communities.

The project has support across the Zone. It is modelled on the successful Victorian Project. It is planned to launch the project at the S.A. Royal Show in September, 1991. More details in the next issue.

\* RFDS Plane Push: Millicent Apex Club (South East District SA/NT) built a large model of the NOMAD Aircraft used in the Flying Doctors TV series. The Club pushed it 100km and raised \$6,500 for the project.

Mount Gambier Club (South East District SA/NT) "borrowed" the plane and pushed it 100km also and raised \$4,500 for the project.

These activities were conducted over a weekend of fun and fellowship. Now the plane is to be pushed around South Australia from one Club to another during weekends. Funds will help replace "Apex Jubilee" our RFDS Aircraft.

These are just two projects, but from simple beginnings ... together we will achieve success for our communities, our clubs, our members.

REMINDER: Please get your Registration Papers in for the SA/NT Litchfield Convention, 4-7 October, 1991 and get a Club group together.



S.H.A.C.K. stands for Shoalhaven Heads Apex Cottages for Kids. It is an Apex service scheme which aims to construct six holiday units at Shoalhaven Heads for chronically ill children and their families.

#### INITIATION

The original idea for the units was proposed by Berry Apex Life member Ray Vincent. It was subsequently approved by the Apex Club of Berry and then by the Apex District II which consisted of seven clubs at the time.

At the 1989 Zone 2 Convention, held in Bega, the S.H.A.C.K. was officially adopted as the Zone service scheme, despite stiff competition from other proposed schemes, particularly from the Canberra area.

To initiate the planning of the S.H.A.C.K. a steering committee was set up which consisted of members of a number of Apex clubs. The members included: Ray Vincent (Chairman/Berry), Graham Stokes (Secretary/Berry), Roger Halls (Zone President/Mollymook), Geoff Shipton (Zone Secretary/Milton-Ulladulla), Phil Thompson (Zone Service Director/Dapto), Barry Fowkes (Zone Treasurer/Mollymook), Geoff Scarlett (Gerringong), Dave Chittick (Gerringong), Peter Waugh (Berry), John Carter (Berry), Greg Terry (Berry), Ross Hobson (Berry), John Price (Nowra), Paul Rowland (Nowra), Dave Stott (Gerringong), John Murray (Maroubra), Greg Primrose (Berry) and Rob Hodge (Engadine).

The committee initially wrote to doctors and hospitals from Sydney to Canberra, that they were concerned with children's health, in order to find out whether they would support such a scheme for terminally ill children. Almost unanimously they wrote back to inform us that there was a need, and that they would support a scheme such as ours for chronically ill children.

Now that the old zones have been abolished the S.H.A.C.K. committee, with many of its original members, is waiting to hear the result of a motion that will be put to the first State Convention, to be held at Coffs Harbour Sept. 1991, which will determine whether the S.H.A.C.K. project will be adopted as a State Service Scheme.

#### PURPOSE:

The six S.H.A.C.K. units are designed to be used by chronically ill children and their families (or support) from all over New South Wales and the Australia Capital Territory. It will be promoted by hospitals and doctors treating children who are seriously ill and may need a place to holiday.

Unlike some other facilities for sick kids (particularly cancer victims) the S.H.A.C.K. units will cater for kids with almost any chronic illness as well as enable them to bring along their families and or their support members.

The S.H.A.C.K. will provide a relaxed seaside environment for these children and their families at a very low cost. The modern design for the units will enable families to meet and socialise in a large common courtyard while also providing private areas for each unit. All units will be constructed with facilities for handicapped guests.

#### LOCATION:

The S.H.A.C.K. units are being constructed on the corner of Scott and Staples Streets Shoalhaven Heads which is about one hour's drive south from Wollongong and two hours drive south from Sydney. The Lands Department has provided a double block of land at a small annual rental for this purpose.

At Shoalhaven Heads the units are approximately 50 metres from the Shoalhaven Heads Beach, across the road from a proposed golf course, 300 metres from both the public swimming pool and shops and 400 metres from the surf life saving club.

In all the S.H.A.C.K. units are in an ideal site and setting to provide chronically ill children and their families with the opportunity to get away from many of their troubles and pressures and relax in the holiday atmosphere of Shoalhaven Heads.

#### CONSTRUCTION:

The construction of the S.H.A.C.K. is being directed by Berry Apex Life member Ray Vincent who is a licensed builder. Most of the work has been performed by Apexians, however there has been a good response from local tradesmen who have volunteered their labour and equipment particularly in the brick-laying and concreting area.

Construction actually commenced in July 1990 with the digging of the trenches, however shortly after this construction was halted due to the N.S.W. government revising the legislation regarding the handing over of Crown Lands (which hadn't quite been finalised).

The contract with the Minister for Lands was finalised early in 1991 and construction of the S.H.A.C.K. units commenced in earnest in February of the same year.

At the time of writing (May 1991) the S.H.A.C.K. block had been cleared, framework had been erected, steel and membrane laid, initial



The six Shoalhaven Heads Apex Cottages for Kids (S.H.A.C.K.) units are located on the corner of Scott and Staples Streets, Shoalhaven Heads (about 1 hours drive south of Wollongong).

## Shoalhaven Heads builds units for chronically ill children



President of Jamberoo Apex Club, Allan Chittick and South Coast District Governor, John Carter load the elevators with the tiles donated by Monier Roof Tiles of Gerringong to the project.



Monier Roof Tiles of Gerringong donated all the roofing materials for the six S.H.A.C.K. units. The value of this donation is estimated to be around \$10,000.

plumbing installed, concrete slabs poured, frames and trusses erected, brickwork completed and the guttering facias and eaves installed.

#### FUNDING:

The estimated cost for the materials for the S.H.A.C.K. project was approximately \$140,000. When this amount was divided by the number of clubs in the old Zone 2 (85) we arrived at the sum of \$1,650.

Because all clubs were not in the position to contribute this amount of money, the S.H.A.C.K. committee initially asked all Zone 2 clubs to contribute \$200 each so that some initial planning could be facilitated and applications could be made. Most clubs did this.

In addition the committee put together a portfolio and actively sought funds and donations from business houses both large and small.

Although this failed to raise the "jackpot" donation we were hoping for, it did manage to generate a number of large donations as well numerous smaller ones.

What impressed the committee the most was firstly the continual flow of monies that trickled in from Apex clubs from far and wide and secondly the groundswell of support that came from the grassroots in the local area (Shoalhaven and Kiama), as the S.H.A.C.K. project became well known.

The local radio stations and press have been great supporters and promoters of the S.H.A.C.K. project.

The Lands Department provided a double block of land which is currently valued at around \$100,000. The Shoalhaven City Council has waived fees and charges on the project

to the value of \$10,000.

The Wollongong Apex Club contributed \$25,000 from their annual Charity Ball and auction of goods donated by local business houses.

Cleary Brothers Concrete donated a cheque for \$10,000 as well as donating all the concrete for the project (estimated to be worth at least another \$10,000).

Monier has donated all the roofing materials (valued at around \$14,000). About \$5,000 was raised by two local swimmers and the Shoalhaven Heads Surf Life Saving Club who conducted a marathon swim from Nowra to the Heads, \$3,600 was raised by the Shoalhaven City Truckers who ran a Truck Show in the Easter holidays, \$3,000 was donated by the Berry Garden Club, \$1,000 was raised by the Christian Churches of Berry who ran a Carols By Candlelight Evening, \$2,000 was raised by a local singer who passed around the bucket at his Carols By Candlelight performances.

The Shoalhaven Masonic Lodge donated \$1,000, the Shoalhaven Inn Amateur Fishing Club raised over \$3,000 by holding a Mardi Gras and fish auction at Shoalhaven Heads, the Shoalhaven Heads Senior Citizens and residents raised about \$2,000 with a Trash and Treasure Sale and S.H.A.C.K. barbecue.

The Nowra Cinema hosted a special preview evening which raised \$1,100, Bradford insulation donated the sarking which is worth \$2,000, Wollongong Formwork provided all the formwork for the project, the Mountain View Caravan Park Shoalhaven Heads provided, at no cost, the use of trucks and a front end loader for cartage and excavation.

Blue Circle Cement donated about \$1,800 worth of cement, Graham Stokes from Mittagong provided all the frames, trusses, guttering and facias at cost, Myco provided all the equipment for the clearing of the block, Shoalhaven Heads Red Cross have donated six first aid kits for the units.

Culburra Ladies Bowling Club held a president's day which raised \$1,200, Shoalhaven Heads Ladies Bowling Club donated \$750, Meghaven Hire and Park Hire in Nowra donated the use of many items of equipment, Austral Bricks donated bricks to the value of \$3,000.

Metal Manufacturers of Port Kembla donated plumbing supplies to the value of \$1,000, Watson and Crane of Nowra donated plumbing supplies to the value of \$500.

In addition there were numerous smaller contributions made by businesses and individuals.

At this stage about \$120,000 has been accumulated for the S.H.A.C.K. project. Many Apex clubs have been very supportive with at least six clubs contributing over \$1,000 to S.H.A.C.K.

The committee is still looking for funds as fully equipping six units and fitting them to handicapped standards will be an expensive venture.

Another reason to seek more funds is the possibility of setting up a trust fund with surplus monies which would be used to draw maintenance funds and avoid the possibility of becoming a burden to future Clubs.

The committee has written to Apex Clubs Statewide in order to bridge the shortfall of funds to complete the S.H.A.C.K. project. They have organised a successful raffle which has raised nearly \$9,000, but have also experienced a few flops - namely the S.H.A.C.K. Ball and the New Caledonia Weekend Holiday.

Further enquiries and contributions contact: The Secretary, S.H.A.C.K. P.O. Box 16, Berry, 2535, or contact Ray Vincent (044) 48 7231.





Pictured are Alan James and Past National President Jim Hughes.

## Life Membership Presentation

Alan James, 11th May, 1991, Lehee Room, Belltower, Ballarat

### SUMMARY

Attended by 120 people, including then National President, Jim Hughes, National Secretary, John Ames, National Treasurer, Greg Hudswell.

Ex National Board Members, including Life Governor and Past National President, Stephen Smith.

Apexians from Echuca/Warragul Clubs.

Alans history includes:

- \* Ex National Secretary
- \* Current Secretary Echuca Club
- \* Past Member Wendouree Club
- \* Past Member Warragul Club

\* Various Board/Committee Portfolios - including Chairman of 1988 Zone Convention Committee.

Tony McManus and Peter Tobin provided light hearted entertainment in addition to compering the formalities.

*Ed's Note: Although it is not the practice of "The Apexian" to publish Life Memberships, Alan James' contribution to Apex deserves recognition in our national magazine. Congratulations Alan and Chris.*

## CHRISTIAN BLIND MISSION

*Caring for  
blind Children*



1245 Burke Rd., Kew 3101

# Direct Debiting - let your clubs' vote be counted

Direct debiting has been around for quite some time. Companies use it, individuals use it! In fact we all use it!

So what is direct debiting? To put it simply, it is where your bank debits your bank account for the cost of the expense and transfers it to the bank account of your creditor. In other words you are paying an expense without having to go to your bank/building society or writing out a cheque!

If you lease a car, the monthly lease payments are charged direct to your bank account. If you are buying your house, the monthly mortgage repayments are debited to your bank account.

Direct debiting is just another convenient way to pay a bill. The same way that the good old "hole in the wall" (automatic teller system) is a good way to get money or pay for petrol, or groceries etc.

In Apex, we have been using the direct debiting system for many years. The clubs in the old Zone 8, back in 1986, started to pay its per capitas by direct debit. Other clubs/zones soon followed until today when all the Association uses direct debiting and most states/clubs in use direct debiting.

Is your Club???

The advantages of the Direct Debit System for your Apex Club are many but they can be summarised as follows:

a) D.G. Voting Rights. Under the Association By Law no D.G. has any right to vote at National Convention unless the per capitas of all clubs in his district are paid up. All of us in Apex have the right to be heard. Let your club's voice be heard at National Convention and have your vote count.

b) Time Saving. All of us want to save time where we can. Being in Apex can demand a lot of time. Simply by completing the form, returning it to your D.G., you never have to worry about the payment of your per Capitas again.

c) Quarterly Payments. Has your club ever wondered where they were going to get the money from at per Capita time? Under Direct Debiting it need not!! By having your club's per capitas debited direct, your club will pay its per capitas in quarterly instalments rather than one lump sum payment up front. Why pay for something now when you pay in instalments with no added interest?

d) Easier to Budget. We all need to prepare a budget so that we know when and how much money we need to cover our expenses. Your Apex club is no different. As per capitas can be the largest cash outlay for clubs, direct debiting can alleviate this burden by easing the cash flow of the Club.

For quite some time many clubs believed that by allowing their per capitas to be debited direct from their accounts, they are giving the state/zone "carte blanche" to take

money from the club's account whenever they feel like it.

This is Not So. The only amount to be taken from your club's account is the amount of per capitas payable on a quarterly basis.

For example if your club had 15 members and using the combined budgeted per capitas of \$91.40, the total per capitas payable by your club would be \$1,371.

Under direct debiting these would be automatically debited to your club's

bank account on October 15, December 15 and April 15 at an amount of \$342.75. This is all! No more and no less!

How does your club have its per capitas debited direct from its account? Simple! Contact your D.G. and obtain a form similar to the example shown below, complete the form (as shown in the example) and return it to your D.G.

Let your voice be heard - use the direct debiting system!

### Form of Request for Debiting Amounts to Accounts by the Direct Debit System

The Manager

(date)

(Insert name and address of Bank at which account is held)

Dear Sir,

We,

request you, until further notice in writing, to debit our account described in the Schedule below, any amounts which

("the user"), (User I.D. No. ....) may debit or charge us through the Direct Debit System.

We understand and acknowledge that:

1. The Bank may in its absolute discretion determine the order of priority of payment by it of any moneys pursuant to this Request or any authority, or mandate;
2. The Bank may in its absolute discretion at any time by notice in writing to us terminate this request as to future debits.

### The Schedule

(N.B. Direct Debiting is not available on the full range of accounts. If in doubt, please refer to your Bank).

Title of Account

Bank/State/Branch No.

Account No.

Duty Stamp

Signature of President

Signature of Treasurer

Address of Club



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### Preliminary Notice

## Freedom from Hunger's 30th Anniversary Conference

"BREAKING THE HUNGER TRAP"

Development Strategies for the '90's

18-22 October 1991 Sydney, Australia

With one person in five in the world today suffering from hunger and malnutrition will development in the '90's go the same way as it did in the '80's.

It must not - and therefore we have to plan **sustainable development** strategies to overcome the crisis of increasing hunger in so many parts of the world.

Major themes will be: **Growth or Development and Projects or Partnership.**

with a special emphasis throughout the conference on the **fundamental role of women in development.**

This will be an international conference with speakers from **Asia, the Pacific and Africa.**

Active participation in the processes leading to the conference will be encouraged and during the conference there will be opportunities to become involved in strategic planning.

**Register your interest now.**

Contact: "Breaking the Hunger Trap", Freedom from Hunger, PO Box 1379, Darlinghurst, New South Wales, 2010, Australia.



# National President writes to The Australian

Following is a letter from National President Angus Redford, as printed in *The Australian* on July 15.

## Force France to ban the bomb

For many years there has been serious international concern over the continuation of French nuclear testing in the Pacific. The justification claimed by France is that their possession of such weapons acts as a deterrent to war, and that testing in the Pacific does not pose any environmental threat.

The present political situation sees

both the United States and the Soviet Union actively dismantling nuclear weapons, and there are fewer short and medium range missiles in Europe than ever before.

As there are no military threats to France, it is hard to comprehend its insistence on continual nuclear testing in the South Pacific.

This is particularly so in the light of their having sold sensitive nuclear technology to Israel, Pakistan, India, South Africa, Iran and Iraq in recent times.

There is widespread evidence that there are grave environmental threats posed. This includes planktonic contamination by caesium-134 and many examples of ciguatera poisoning of humans from the consumption of affected fish species.

It is essential that all sectors of the Australian Government - in a unified non-party political approach - do everything within their power to bring about an internationally supported political action necessary to force the French Government to adhere to the

demands of the 140 country signatories to the nuclear non-proliferation treaty.

The continual insensitivity of the French Government to international concerns must be dealt with in a decisive manner by those we have elected to represent our concerns.

Further to this, an independent international scientific study of the area should be commissioned as a matter of some urgency so that the environmental damage can be fully assessed,

and strategies devised to ameliorate these problems.

The people of all nations have the right to demand the end of nuclear testing in the Pacific; and for the eventual complete elimination of all nuclear weapons. The future is in the hands of our leaders.

Angus Redford,  
National President,  
Apex Clubs of Australia,  
Adelaide.

## Executive Director Reports

By Executive Director, Bernie Devine.

### Discount for members registering for Convention

The Association by law 6.2(i)(iv) has been cause for some considerable discussion around the clubs and at many Apex functions. It caused a great deal of concern amongst Life Members among others.

The offending by law was deleted and replaced at the June National Board meeting in Melbourne.

The By Law stated that all non active Apexians who register for National Convention were to pay a 10 percent higher registration than that charged to Active members.

This By Law had the intention of giving members a benefit in recognition for the contribution towards convention costs that they made through per capita.

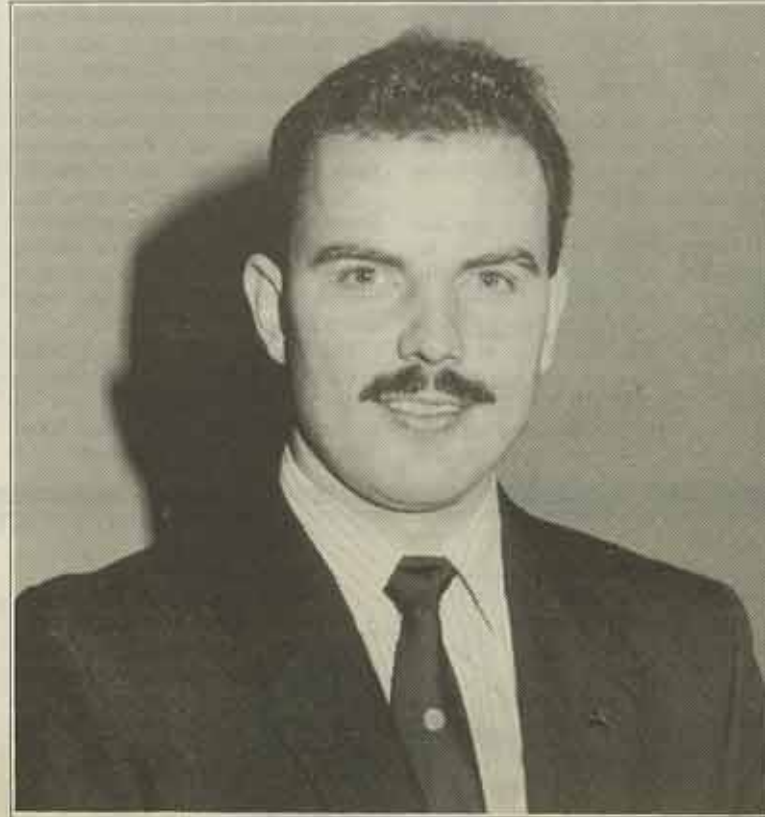
Many people saw this as a "surcharge" to life members and others and therefore a disincentive to attend convention.

A new by law replaces the old. This new by law provides that active members and their families will receive a 10 percent discount on the normal registration charged to all other registrants.

This is to provide an additional incentive for current members to register and recognises the contribution that they have already made through per capita towards the running of convention.

Hunter Region Convention Committee has adjusted its budgets and registration fees to take account of this change so that for 1992 their will be no effect on those who have already paid their registration.

For those who have any further concerns or who would like additional information please contact the Executive Director.



### Life Member subscriptions to The Apexian

In recent months several clubs and Lifers have queried the frequency of billing the subscription cost of the Life Member's copy of the Apexian.

Each Life Member is entitled to receive a copy of the Apexian. It is up to his club to decide if they will pay for this or ask the Life Member to pay. The Association does not meet this cost as it has no budget to cover the cost of producing and mailing these extra copies.

Life Member's subscriptions are set at the full cost of production and distribution of the Apexian as opposed to the discounted subsidy charged to members in their per capita that goes to cover the shortfall between income and expense.

In recent years the Life Member's subscription has been billed very late in the year which meant that if the club or Lifer did not pay the subscription then the Association was out of pocket

as the magazine had already been dispatched.

In 1990 the National Treasurer and Executive Director devised a schedule for subscription billing that would catch up this problem by 1992. The schedule is as follows:

Year	Billed
1989/90	June 1990
1990/91	March 1991
1991/92	November 1991
1992/93	June 1992

If the invoice is not paid within 60 days dispatch will cease and follow up procedures will be started.

Clubs should be aware that at the time of the annual census they have the option of advising the Association of their intention with regards to payment of this account by indication on the census of the billing method for Life Members Apexian subscriptions. Any further questions, ask the Executive Director.

### Distribution of flood relief money

After all the hard work put into raising the flood relief appeal money in 1990 we can now report that the money has been put to good use in two very needy communities in country New South Wales.

In total \$30,380 was raised by the various efforts in all States including a Motor Cycle ride around Australia which also grabbed considerable media attention for the plight of flood victims in the Eastern States.

After the funds were raised all clubs in flood affected areas were given the opportunity to nominate a project worthy of receiving some benefit.

Several nominations were received and in the end Condobolin Apex Club and the Apex Club of Nyngan nominated projects that would allow Apex to

make a real difference in the community.

The Apex Club of Condobolin provided relief to about 50 residents who had suffered physical and financial hardship as a result of the floods and this project was carried out in conjunction with the local council and the St. Vincent De Paul Society.

Nyngan Apex used the funds provided to acquire high ground and build a new accommodation complex for the aged in Nyngan as the previous accommodation had been completely destroyed by the flood.

The efforts of all Apexians in organising and raising funds for these projects is greatly appreciated by the communities that were devastated by these floods.

### Presentation of table from Manjimup

One of the highlights of the Diamond Jubilee National Convention was the presentation by the Manjimup Apex Club of a triangular jarrah table to the Apex National President.

This beautiful furniture piece was hand-crafted by a Manjimup craftsman using the best quality jarrah timber.

The wood was kindly donated by Bunnings Timber Products, and was fashioned into a triangular table with 2.4 metre sides.

The top is 40mm thick, and all the boards taper to the one point - simulating the rising rays of the Apex triangle.

The cost of the construction was met by donations from Lifers, TBO's, and from Club funds. Club members transported the table to Perth and proudly presented it to the National President as a 60th year gift to Apex - as a measure of Manjimup's efforts in the past and their commitment for the future.

Due to a very generous gesture by Grace Removals, the table was export packaged and transported to Sydney for no charge.

Further to this, the table was carried to the National President's office on the first floor of the Apex Secretariat, where it will stay as the centrepiece of the office.

It is hoped that each of the other States will follow suit to construct a triangular table out of local hardwood so that the boardroom can have a set of tables that may be interchanged for National Board meetings.

Apex Australia applauds the efforts of the Manjimup Club, Bunnings and Grace Removals to see this priceless 60th year gift placed in Apex's headquarters. Well done to all concerned.

## Report from the National Secretary

By National Secretary,  
James Green

As National Secretary I will be endeavouring to report the events of the latest National Board meeting in each Apexian this year.

Since the delegation at the Perth National Convention resolved that we have six "The Apexians" for the 1991/92, the deadlines for the next five "The Apexians" are:

No. 2 - 20th September 1991 (second issue).

No. 3 - 25th October 1991 (Christmas issue).

No. 4 - 20th December 1991 (Convention agenda issue).

No. 5 - February 21st 1992 (Easter issue).

No. 6 - 1st May 1992 (Final issue).

### New Computer System:

The Association has finally purchased and installed a new computer system for membership and data processing needs.

By the time you receive this edition of "The Apexian" your club would have re-

ceived and returned to your State Secretary a new club membership listing.

With all fingers and toes crossed we can say goodbye to the membership statistics blues of the past.

### Apex Publications

Warrick Hain (member of Wauchope Apex Club - NSW) is the Chairman of the new Publications and Training Committee.

Warrick and his team will be endeavouring to rejuvenate all our current publications (that are very out dated) during this year. This project will take approximately one year to compile and printing should commence in July 1992.

If you have any positive thoughts towards our current publications, or even ideas on new publications please contact Warrick on (065) 85 1388.

### Apex Foundation - Helping our kids make it

What does the Apex Foundation mean to the average Apexian? I know what it

means to 100,000 Australian children.

The Apex Foundation is a body of elected Directors who control and administer the funds that Apex Clubs have raised for long term investments for particular projects.

Currently the Foundation administer the:

(a) General Trust - grants can be applied for by Apex clubs for community projects.

(b) Under-privileged Children's Chale - Magic Castle. Administers the chale by providing funds for services and maintenance.

(c) Robert Sholtz Fine Arts Trust. Provides funds to winner of scholarship to attend Vienna to study music for a year.

(d) Research Trusts: 1) Diabetes Trust; 2) Childrens Cancer and Leukemia Trust; 3) Autism Trust; 4) Melanoma Trust; 5) Cranio Facial Trust.

These trusts provide funding for research and patient care.

Why don't you join the Apex Foundation and become a part of our future. Membership is open to anyone or club.

An application is enclosed in this issue. For a minute cost of \$2 membership and \$28 tax deductible donation your money is well spent.

### Apex Year Options

Immediate Past Victorian State President, David Double, is heading the 'future Apex calendar' committee. David with National Board is endeavouring to create a better Apex timetable.

As our calendar stands currently, District Conventions, National Conventions and State Conventions all commence within four months of each other.

Current proposals are to:

a) Have biannual State and National Conventions in June with District Conventions in Feb/March.

b) Have District Conventions in Nov/Dec, State Conventions in Feb/March and National Convention in June.

If you would like to suggest any ideas please contact David on (052) 55 4652.

### Association Patron

His Excellency the Honourable Bill Hayden, A.C., Governor General of the



James Green

Commonwealth of Australia has accepted to be Apex Australia's Patron.

National Board Meeting Dates for 1991/92  
Sept. 6th-8th 1991, Dec. 6th-8th 1991,  
Feb. 7th-9th 1992 - at Sydney. April  
15th-21st at Newcastle National Conv.



# A touch of apprehension

By NSW President,  
John Mackey



As I stand on the threshold of a new Apex year, perhaps I could be forgiven for just a touch of apprehension as we review the events of the recent past.

After all, it's not everyday that we see a State President resign, and questions of standards and accountability resulting from our recent State Seminar at Goulburn, leading to the incumbent State Vice-President under suspension.

But I really believe that there is within New South Wales a strength of resolve and commitment to review the recent times in a fairminded and sensible manner, to then re-affirm our directions both long term and for the coming year in a positive and purposeful way and thus, as my State motto for the year goes, ensure that Apex NSW really is - getting on with the job.

When the old four Zones in NSW were amalgamated into one State Structure, there were plenty of concerns expressed as to how or whether it would work.

We're still working at it, but the support and sheer hard work by many Apexians both new and old makes it all worthwhile.

We are already achieving administrative efficiency and this year we will convert that into financial effectiveness with reduced State Percapitas.

Our next main aim is to regain that old spirit and forge ahead with new initiatives in the areas of Citizenship, Service Youth and International Relations.

I know that our aim will be achieved. There are too many dedicated men amongst our 3000 plus Apexians and 200 Clubs who are such an inspiration to me, their humble

and honoured servant.

So too will it be these same Apexians who both collectively and individually provide the balanced but representative resolution to our recent troubles.

It is pleasing that the Association is now positively addressing the training criteria for various levels of our Apexian Membership.

For too long the issue of training has been given only lean attention, often suffering from budgetary cuts, rather than giving it the priority which is certainly deserves.

Over recent years there has been a general decline in awareness within our membership, whether it be Apex historically, or procedurally, and as a consequence fewer Apexians are properly equipped to meet and satisfy all the demands upon their Apex involvement, both internally and externally.

As a flow on from this, there is a lower level of commitment to District, State and National events. Yes, all this can be traced, at least in part, to a gradual decline in training and Apex education.

I look forward to participating in this existing programme, and further, in general, to a challenging year of achievement both within New South Wales and on National Board.



## Advising drivers to belt up and live

"Buckle up in the Bush" signs have been erected at the car park exits of Woolworths, Kentucky Fried, Roma Fair and Kooka's BP Service Station.

This has been the initiative of the Roma Apex Club following the Commonwealth Government's push for country people to "buckle up".

QTV viewers may have seen the advertisement where the two "bushies" can't decide whether or not to "buckle up".

Although entertaining, there is an important message behind the humorous skit.

Research has shown that half of all road fatalities occur in rural areas, 40 per cent of all vehicle occupants who are killed in crashes do not wear seat belts and 45 per cent of these are men under the age of 30.

Half of all fatal crashes in rural areas occur on roads regularly used by the victims.

Apex Clubs of Australia hope to decrease these fatalities through their local community groups.

Roma branch secretary Bill Lansbury felt it was particularly important to encourage young men to wear seat belts.

"People in rural areas are 10 to 1 per cent less likely than young people in metropolitan areas to wear seat belts, yet they are over-represented in fatal crash statistics," he said.

"We (Roma Apex) hope that by displaying a reminder at major car parks motorists will recall these statistics and 'Buckle up in the Bush'."

### \$500 of seminars - FREE

Do you want to receive \$500 of seminars free-of-charge?

Would you like to get your employee to pay your registration fee for National Convention? (and get a tax deduction under the Training Guarantee Levy)

Following on from the success of the Training Seminars at the Perth National Convention, we are working on a program of value to all Conventioners at the 1992 National Convention in Newcastle.

Programs will include:  
\* General Education (e.g. Time management, public speaking, meeting chairmanship, and many other topics)

\* Apex topics (e.g. Making your Club a winner, providing Service for the Community, thinking is important, Getting and keeping members, etc)

\* High profile guest speakers.  
More details in the next issue of The Apexian.



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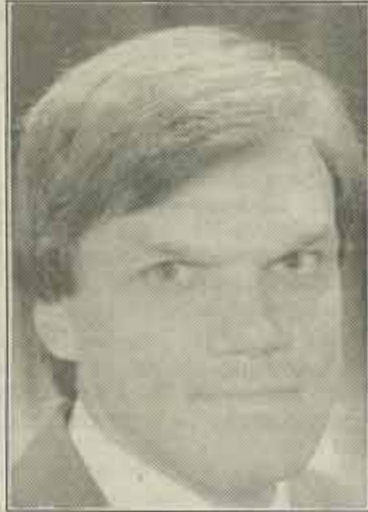
NORTH SYDNEY 2059



## Membership

# How to become a 'success story'

By National Membership Chairman, Nick Woodhams



Two reasons are often put forward. 1. To give other people the chance to gain friendships, learn new skills and have fun.

There are many examples of recent successes in the membership area from around the Association. Without exception the clubs involved have:

\* First made sure their Club is fun and working well,

\* Then invited others to share Apex. Before talking about some of the recent successes, it may be worthwhile focussing on a couple of very simple questions that are very important when we are recruiting or simply talking about Apex.

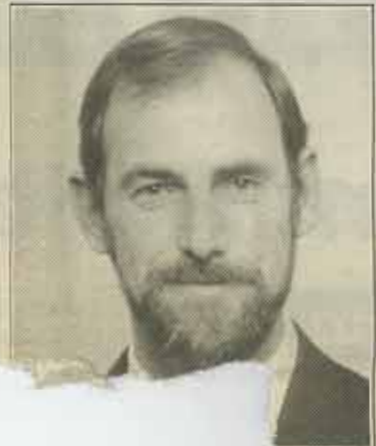
1. What is Apex?  
How often are we asked this question? Do you struggle to answer it in one sentence? I know I have, however I have heard a couple of short descriptions that I think are as good as any.

1. "A group of men and their families helping the Community and having fun at the same time," or

2. "A unique Australian organisation that combines Community help, personal growth, and fun."

2. Why ask someone along to Apex?

## Victoria



### STATISTICS

At changeover - 12 active.  
Lost - 4 (3 moved interstate or out of our area - 1 decided Apex was not for him).  
Gained - 15.  
Current membership - 23.  
Percentage increase - 92% in 11 months.

### WHERE DID WE FIND THEM?

Membership drives - Orange Blossom Festival (Community Fair) - 14 names, 4 new members joined.  
- Australia Day (community events) - 10 names, 2 new members joined.  
- Shopping Centre - 40 names, 3 new members joined.  
Transfers in - 1.  
Introductions - 1 from service day (next door neighbour). 1 from promotional photo session (photographer). 3 from individual members.

### WHAT DID WE DO?

Membership drives - Treated all community events as membership/Apex publicity events.  
- Set up card table with signs and Apex information  
- Stopped likely looking lads and spoke about Apex (made certain we also spoke to the wives).  
- Collected names, addresses and phone numbers with promise to send Dinner Notice.  
- Advised details of next meeting and told them we'd be in touch beforehand.  
- Always ensured an interesting speaker or topic for Dinner Meeting immediately following membership drives and a Ladies Night or social event within a few weeks.  
Follow up - The most vital aspect of all our activity.  
- Phoned all contacts within one week of membership drives and formally invited them to the next Dinner Meeting.  
- Enthusiastic about speaker and style of Dinner Meeting.  
- Gained a commitment and ensured details of place and time correct.  
- Offered transport or told them exactly what to look for.  
- Sent Dinner Notice to all contacts and included their names on our "Friends" list.  
Guests at Dinner Meetings - Made them feel part of it with warm welcome and assigned members to look after them.  
- Ensured meetings moved briskly with lots of humour and little heavy business.  
- Five minute breaks to provide opportunities to chat and encourage.  
- At end of meeting asked them what they thought, did they enjoy, is Apex something they'd like to be involved in? If responses are positive ask if they'd like to join. Some say yes, some say "I'll think about it/talk with my wife" etc. All receive an application form.  
After Dinner Meeting - Phone within one week and ascertain response to meeting.  
- Ask again if Apex is for them.  
- If positive arrange to visit home or work with application form and explain commitment in more detail, especially to wife. Ensure that they know exactly what they're getting into and our expectations of them. Ensure wife is supportive.  
- Order Dinner Badge and induct A.S.A.P.  
- If unsuccessful first time we continue follow-up with invitations to next Dinner Meeting or social/ladies events.  
- Continue to send Dinner Notices to all.

### SIMPLE SUCCESS FORMULA

1. Set a goal and ensure everyone knows what it is.
2. Go out and talk to strangers - don't wait for them to come to you; they won't!
3. Follow up relentlessly.
4. Be positive always and reinforce the goal.
5. Award and recognise achievers - this prompts others.
6. Ask early and often.

Contact: David Prince (H) (02) 838 7318.

## The year's 'Apexian'

	Editorial Deadline	Mailing Date
Edition 2	20th September, 1991	14th October, 1991
Edition 3	25th October, 1991	25th November, 1991
Edition 4	20th December, 1991	27th January, 1992
Edition 5	21st February, 1992	23rd March, 1992
Edition 6	1st May, 1992	1st June, 1992

## National Vice President's Report



## Quality training for District Governors

By National Vice President, Michael Jackson

One of the exciting things about being a member of this organisation, is seeing the ideas that you have being related into production. One such area has been the recent District Governors' Schools.

Since the change from a centralised school some years ago, we have been searching for a format that would enable us to provide quality training to the people that really are the backbone of Apex, the District Governors.

Unfortunately, that training has been at best disjointed, and at worst, almost non-existent. This has been no reflection on the people running the programs, more the lack of a co-ordinated approach.

It was seen that a plan needed to be implemented and fast.

National President Angus and Executive Director Bernie, had the privilege to witness Cynthia Thero in the U.S.A. last year, and as a result, and with some forward thinking, arranged for her to visit Australia, and to put forward her views on "Feeding Volunteers".

To say that she made an impact on the incoming District Governors would be a gross understatement at its very best!

Cynthia, whose experience extends through volunteer organisations over more than 30 years, brought a wealth of knowledge with her, and in her own style passed it on to us.

Speaking with those who witnessed her sessions, one can only be proud of the early achievements that occur-

red. She successfully helped establish the Sydney Metro District Governors program.

She has had direct input into the A-Team training guidelines, and is going to undertake to reconstruct our training entirely.

To put peoples minds at rest, we will not be undertaking a high powered "American approach."

Rather we will be conducting our business in the manner in which it should be done, thoughtfully and with consideration for local conditions.

As I've stated, the excitement of being involved at this level of training is wonderful. It is infectious and has shown to me that Apex really has turned the corner with regards to its attitudes.

Apex will be more relevant to the Communities of Australia than ever before.

It will be seen as the conscience of our Community, and at the same time, ensure that areas of traditional Apex involvement remain.

As this year extends, you will all hear, and see, much more of the plans and aspirations that so many Apexians have for this organisation.

But I do, however, pass on a word of caution. Think on a broader scale than perhaps you do now.

Although you yourself may feel no compulsion for the opportunities that will be available in the near future, think of those who do not get the kinds of opportunities that you have.

Apex and its role in society have never been needed more. Let's give the tools of the trade to those who wish to see us prosper.



## IMPORTANT NOTICE

The Secretariat has a new post office box number as from June 1st, 1991 - it is

**P.O. Box 541,  
Mascot, NSW 2020**

*Please send all correspondence to this P.O. Box.*



# Are you prepared to stand up and be counted?

All too often when the word "Citizenship" is mentioned, an argument develops.

The argument is usually centred on whether we should do hands-on service work only ("we're supposed to be a service organisation"); whether Apex should become involved in issues ("we're not supposed to get into anything political"); or what the hell Citizenship is anyway.

Perhaps we can take time out to explore these arguments to get a better perspective of what Citizenship is all about.

Our Ideals state quite clearly that we

are "to make service the basis of all enterprise". Then go on to tell us "to develop by example, a more intelligent and aggressive citizenship... rendering altruistic service and building better communities".

Sure we're a service organisation, but that very powerful set of ideals is very strongly directed towards Citizenship.

When we look in our manual, it quite clearly says that Apex is not to become party-political. So what's the difference between "political" and "party-political"?

Well there are many issues that af-

fect the majority of the community that are not necessarily aligned to the thinking of one party.

And there are certainly ways of pursuing issues without entering in to the party-political side of the debate - even if one party does support the issue.

To quote our co-Founder Sir John Buchan - in the speech he gave at the Perth National Convention:

"I am certain that Apex can - should - in '91 become much more effective as the "community's catalyst", a community's conscience if you will.

"It is time that we grew up in this country and forced both Governments

and Opposition parties to declare some national issues non party-political, to debate them, and determine them in the best interests of all electors.

"Not allowing great national issues to become party footballs. Who better than Apex to engender non-partisan, non party-political debate?"

"The following issues are above party politics:

National social issues such as:

- (a) Violence at all levels
- (b) Road carnage, and
- (c) Family breakdowns - do you know that tonight there will be 540,000 youngsters going home to a single parent?

"There is still a great opportunity if Apex has the will to become the conscience of the minority, or for the silent majority on many non-partisan matters of national importance - such as I have outlined, the catalyst for informed opinion and debate - to press governments for necessary change.

"Do many Apexians just desire to be a low key service Club - mowing lawns, painting fences and, if so, why not commence a new junior easy form of Apex organisation number 2 - and let number 1 get on with the job."

I'm certainly not going to argue with one of our Founders - are you?

## BUCKLE UP IN THE BUSH

There are some startling facts on rural road safety. Nearly half of all road fatalities occur in rural areas.

It has been found that 40 percent of occupants killed in crashes have not been wearing seatbelts, whilst 45 percent of them are young men aged under the age of 30.

Yes, that's right, the victims are mainly young men in the prime of their lives who will never be given the chance to join Apex.

You might be interested to know that the Bureau of Transport and Communications Economics estimated that all road accidents in Australia cost us \$5690 million in 1987.

The Federal Office of Road Safety is co-ordinating a nationwide campaign on television, newspapers and radio to encourage people in rural areas to "Buckle Up in the Bush".

Every Apex Club in rural areas has been sent a kit of signs and posters to put up on the exits of carparks and towns to spread the message. Apex of course gets tremendous publicity from this project.

Now let's talk business. For years and years, all I've ever heard from our members is that Apex should get more involved at a local level, and that the big wigs at the top should be creating opportunities for Clubs to be involved in

worthy projects that create huge amounts of publicity and profile for the organisation.

That's what this project is all about. Where is the kit that was sent to your Club? I'd bet that there's a fair chance that it will be leaning against the dressing table in the Service Director's spare bedroom.

What we need is a concerned young Apex member such as yourself to ask at the next Club meeting what became of the kit that was sent to your Club.

The amount of work involved in doing this job properly is really quite small, and the benefits are really quite great. How about getting your Club to write a letter to the Federal Office of Road Safety and ask for another kit so that you can spread a few more signs around.

Considering that this is just the first of a number of campaigns that they will be running over the next couple of years, it is extremely important that Apex does this one right.

If we are seen to be a group of achievers, we'll be on the TV commercials the next time around. If we're too slack, we'll be lucky to be involved at all. Think about it.

## Drowning and young children - the myths, the solutions

Three out of four children who drown in Australia are under the age of five years, and drowning is the most common cause of death in this age group.

The commonest place for young children to drown is the domestic swimming pool at home or at the homes of friends.

Recent studies have shown that only a very small percentage of children who drown in pools wander in from outside. Nearly 60 percent drown in their own yards, while 40 percent drown at the homes of relatives, babysitters or friends. (Information courtesy of the Child Accident Prevention Foundation of Australia).

### Basic Safety

\* The most important precaution is a safety fence completely isolating the pool. This fence should conform to the Australian Safety Standard, with a self closing and self latching gate.

\* Children are always attracted to water and as such should always be supervised at all times.

\* Know what to do in an emergency. The first few minutes are absolutely vital, and basic resuscitation techniques such as the CPR that Apex Clubs teach is essential.

### Ten myths of toddler drownings

1. *Drowning is not a common cause of childhood death.* The backyard pool is responsible for more deaths in the toddler age group of one to four years than any other cause. Pool deaths exceed pedestrian deaths, motor vehicle deaths and medical deaths in common categories such as pneumonia and leukaemia. Not only is drowning the commonest cause of death under five, but over 80 percent occur in backyard pools.

2. *Creeks and rivers are just as dangerous as swimming pools.* In fact toddlers are 10 times more likely to come to grief in a pool than in a natural body of water. Dams are more of a problem in rural areas, but even there, the pools are starting to predominate.

3. *Above ground pools do not need fences.* Toddler drownings do occur in above-ground pools, and it has been found that fencing has had a significant protecting effect. Never underestimate the height that toddlers can climb, and the speed at which they can do it. They can climb up ladders, steps, pipes and filtration equipment.

4. *I don't need a swimming pool fence until my child is 18 months old.* It is the one year olds who are at greatest risk, accounting for over 40 percent of immersion cases; nearly all children were less than four years of age. Some children are mobile from an early age. In one case a nine month old baby crawled across a patio and up steps into an above ground pool.

5. *If parents were careful drownings wouldn't occur.* It is a simple fact of life that young children will wander no matter how vigilant the parent. No parent can keep track of their toddler at all times during each day.

It only takes a minute or two to drown. It is axiomatic that a breakdown in parental supervision contributes to most drownings, but blaming drowning on poor parenting is unlikely to save a single life in the future - in fact it only distracts from taking effective action.

6. *There are other methods of making a pool safe for a toddler.* Pool

alarms and pool covers rely on the human factor and are far from fool-proof. There are still going to be plenty of times that the pool will be unprotected. The potential for "drown proofing" children by training is claimed to be effective, but in a recent CAPFA study, five toddlers who had received swimming lessons were admitted to hospital after a near drowning.

7. *People without children don't need swimming pool fences.* Over 40 percent of immersions occurred in the pool of a relative or friend while the family was visiting. Pools are installed to entertain and will consequently attract young families from time to time. A house is likely to have a number of owners during the lifetime of the pool, and houses with pools will attract young families.

8. *Proper fencing doesn't prevent drownings anyway.* Occasions of children drowning in properly fenced pools are limited to occasions of the door having been left open.

9. *Children deserve what they get if they trespass into a neighbour's property.* In a recent study, only three in 100 cases saw a child wander from one property and fall into another person's pool. Children are innocent souls and do not deserve to drown.

10. *Current legislation and attitudes are adequate.* Some States are introducing compulsory pool fencing, but in many cases this only involves those building new pools. Existing pools do not have to comply. Brisbane is known as the "pool drowning capital of the world". It has been found that 80 percent of pools there are inadequately fenced. In 100 consecutive pool drownings in Brisbane, not one child went over, under or through a pool that had been correctly fenced and had a functioning self locking gate.

(Source - Dr Robert Pitt, Director of Accident and Emergency, Mater Children's Hospital, Brisbane).

What can Apex do? Apex can create a Citizenship project on a Club, District, State or National scale to do something about pool safety. Unlike many killers in modern society, this is one we know how to prevent.

All that is required is somebody with the will to act. As National Citizenship Chairman I'm not going to do anything about it unless somebody calls me and wants to get involved.

## The centrefold

### MSG labelling

Compiled by N Chairman,

Monosodium Glutamate - a common food additive better known as MSG - can cause people many adverse side effects.

The Apex Club of Kingston in Tasmania saw the extent of the problem and proposed an Apex National Citizenship project that was adopted at the Perth National Convention.

All Clubs will be sent copious amounts of information on the problem, and what they can do about it. You should be aware, however, that it seriously affects 160,000 Australians.

However, there are a great many more who are asthmatics that suf-

fer problems as a result of these and other chemical substitutes.

Whilst some may think that the problem only relates to Chinese foods, you might be interested to know that Italian foods are generally found to be far worse.

The Tasmanian and Western Australian State Governments are taking action to address this very serious problem. Apex will be taking a very active, strong and open stance over having the use of MSG seriously curtailed throughout Australia, and having any products containing the substance clearly labelled.

## Nuclear test

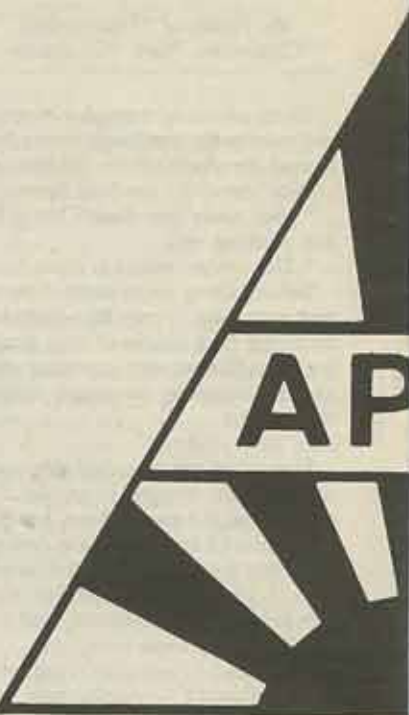
For many years there has been serious international concern over the continuation of French Nuclear Testing in the Pacific. At its recent National Convention in Perth, Apex delegates wholeheartedly supported a motion by the Apex Club of Goulburn NSW to lobby against this environmental violation.

The justification claimed by France is that their possession of such weapons acts as a deterrent to war, and that testing in the Pacific does not pose as any environmental threat. Neither of these claims can be supported.

The present political situation in Europe sees the active dismantling of nuclear weapons by both the USSR and the USA.

There are now fewer short and medium range weapons in Europe than ever before. There are no military threats to France, yet they continue their testing programme.

Perhaps the revenue earned from sales of sensitive nuclear technology to Israel, Pakistan, India, South Africa, Iran and



# CITIZENSHIP

### TELECOMMUNICATIONS

- Teleconferencing
- ISDN
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- Deregulation
- Disability Service
- Telephone Services
- Research and Development
- Outback telecommunications
- What really happens when you speak into a telephone?
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The telecommunications industry is constantly changing - new products, new services and new operating environments.

Telecom has a comprehensive team of speakers who are available to talk at your meeting. Please call the National Communications Team co-ordinator in your state:

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N.T. Brenda Ellerink	(089) 46 5353
QLD. Edward Geldard	(07) 838 6277



Telecom Australia



# Violence a major community problem

Violence in the home is a major community problem affecting at least one in five Australian families. One in 10 women face regular physical abuse from their partners.

Many millions of dollars are spent annually on legal, health and welfare services as a result of domestic violence.

Quite clearly, domestic violence should be seen as a matter of public concern. Unfortunately there are many people out there who view it as a private problem in which others should not interfere.

It continues to be accepted as "normal" by many Australians and ignored by many others. This attitude must be changed.

## How common is domestic violence?

Domestic violence in its physical form is the most common type of assault in Australia. The Victorian Government reports that 32 percent of police peace-keeping calls in 1987 were for "domestics".

The Queensland Task Force calculated that domestic violence was costing Queensland \$108 million a year.

The SA Legal Services Commission claims that 50 percent of all family law clients are victims of domestic violence.

The Australian Doctor Weekly reports (21/04/89) that a major metropolitan hospital reported that domestic violence was the second largest cause of hospital casualty presentations.

Domestic violence often ends in murder. Almost 40 percent of homicides in WA in 1987/88 occurred within the home. All the victims were women and children.

The National Committee on Violence reported that infants up to the age of 12 months were the age group at greatest risk of homicide. The offenders were almost without exception their own parents, relatives, or those with whom they had been living.

The 1988 Victorian Law Reform Commission's study of homicide stated that over 40 percent of all murders occur in a domestic context, with women the most frequent victims.

A study in NSW has shown that when women kill their partners it is generally after the women or their children have suffered many years of abuse.

## Does it only occur in the lower social classes?

The WA Task Force survey found that domestic violence occurs throughout the community, irrespective of age, class, colour, ethnic background, what jobs people do and where they live.

It is found equally amongst the employed and unemployed, those on high incomes and low. It is no doubt present within your own circle of friends and work colleagues. You may not, however, know who they are.

## Why does it happen?

Domestic violence has its roots in the view that women are the property of their husbands, should obey their directions, and may be punished by them if they disobey or threaten their husband's authority.

As recently as the 19th Century, our society gave legal sanction for a man to beat his wife with a stick. The law has changed and it is now a criminal offence to assault anyone.

People's attitudes do not necessarily reflect this change.

The violence is perpetuated by the

belief of some members of our society that outsiders, especially the law and the State, should not interfere in whatever happens between partners in a relationship.

They should be aware, however, that no-one has the right to hurt another person, and it is everybody's responsibility to protect someone who is being abused or is the victim of violence, no matter where the attack occurs.

## What Australians believe about domestic violence

\* One in three Australians regard domestic violence as a private matter.

\* One in five condone the use of physical violence by a man against his wife.

\* Many people believe that women "ask for it" or "must have done something to deserve it".

\* Two out of three think a woman can easily leave a violent relationship. (Based on Commonwealth Government research 1987/88).

## What can we do as individuals?

We have the responsibility to inform others that this is a serious and widespread problem. Don't allow jokes about domestic violence to be made in your presence - it isn't funny.

We can learn more about the problem - why not write to the National Citizenship Chairman.

You could invite someone to your Club to speak about the issue, or you could support local services or groups that are affected by the problem.

You could phone the police when you are concerned about a woman or family - it's hard, but get involved.

You could seek help if you are a victim of violence - or if you are violent yourself. Excellent support services

are available.

## What could Apex do about it?

The condemnation of domestic violence must be openly shared by everybody in the community before there is a chance that it will ever be controlled.

Therefore community education and training programmes are essential. Perhaps we could support a national community education programme as an Apex scheme.

Crimes of domestic violence must be brought out into the open. We can call on all levels of government to show that we do not tolerate this blight on our modern society.

We could call for uniform national laws for these crimes, and for tougher sentencing.

We could strongly and actively campaign to have effective parent management training programmes put into our education system, so that the next generation of children will at least be equipped with the skills to identify and deal with personal stress; and to resolve conflict by non-violent means.

Unfortunately we live in a society that condones violence at all levels. When the Australian culture tolerates violence on the sporting field, in the home and at schools, the values of individuals within that society will develop accordingly.

Apex's voice can be strongly used to decry the unnecessary portrayal of violence by the media.

The problem is soluble if we work at it in a responsible and intelligent manner. As always, the power to change society for the better lies within each and every one of us.



# Partnership of our activities

National Citizenship  
Barry Hockey

## Brain research

The lack of research into brain injury in Australia is appalling despite the soaring rate of head injuries - particularly from road accidents.

There is no full-time medical faculty anywhere in Australia that enables research into this very major public health issue.

Brain injury is the major public health issue of the later half of the 20th century in all developed countries where motor vehicles have become the preferred mode of transport.

Brain injury remains the leading cause of death and disability in the most productive age group of our community (age 17-40 years). By the year 2000 the number of Australians affected by acquired brain damage is expected to equal the population of Canberra.

It is proposed to set up a centre for brain injury research in Adelaide that will be linked with the chair in neurosurgery at the University of Adelaide.

If successfully formed, the centre would be the first of its kind in Australia, and would have the potential to become the centre of excellence for the South-East Asian area.

To date, this is only a proposal. What's needed is an organisation to get the ball rolling.

Don't you think the Apex Centre for Brain Injury Research has a certain ring to it?

raising Apex Australia's serious concern over this matter at the 1991 WoCo Conference in Austria. Support will be sought from the other member countries, and the French will be asked to relay this message to their Government at home.

This is a great opportunity for Apex to display its intelligent and aggressive approach to Citizenship. Congratulations to John Harris and the Apex Club of Goulburn for their initiative and research over this matter.

Children who are placed within the same seatbelt as an adult will probably suffer worse injuries than if they are unrestrained. The force of the adult's body squashing the child against the seatbelt can cause terrible internal injuries.

# Stand up and be counted

Donald MacKay was a member of the Apex Club of Griffith. Like many of us he was married with a young family. In those days there was a lot of illegal drug trade going on around Griffith, and it was common knowledge that it was going on. Nobody was prepared to do anything about it because they were afraid.

Donald MacKay was prepared to stand up and be counted. He could see that the police and the community were going to continue to turn a blind eye to these activities unless somebody decided to do something about it.

He didn't want to see his children growing up into a society that condoned these activities.

Donald MacKay campaigned openly to bring about an end to the local drug trade. He became known Australia-wide for his open stand.

He was warned by the criminal element that his life was in danger if he continued. He stood by his principles and kept up his resistance.

Donald MacKay was murdered. The Apex Club of Griffith sponsored the Donald MacKay National Citizenship Trophy for the Club or individual best adjudged to have made the greatest contribution to Citizenship activities each year. Given Apex's present emphasis on Citizenship, this is one of the most prestigious awards available.

Nominations for this award close on December 31, 1991. Please contact your State or National Citizenship Chairman for more details.

It is not necessary to have lost your life to be eligible - it simply requires finding an individual or Club who has shown sufficient community leadership to be recognised by those around him.

It is an honour to even be nominated for this award, so if you see a good example of Apex in action, please take the time out to make a nomination.

# Child seat restraints

Even though it is law to use seat restraints for everybody - and surely a non-negotiable parental responsibility for those with children - statistics show that more than 50 percent of child road fatalities involve the non-use of restraints.

Can you, as an Apexian, say that your children, and those of your friends, are always correctly restrained every time you travel somewhere?

## Some facts

For an unrestrained child, a crash into a stationary vehicle or pole at 40 kmph is the same as dropping the child from a two storey building onto concrete.

The impact of a crash at 60 kmph is the same as falling from a fourth floor window. Would you let your children play on a ledge 12 metres above the concrete?

No matter how carefully you drive a crash can still occur. Children should always be restrained, even if they're asleep.

Children should never be carried on an adult's lap. It is scientifically impossible for even the strongest person to restrain a child in a crash.

Children who are placed within the same seatbelt as an adult will probably suffer worse injuries than if they are unrestrained. The force of the adult's body squashing the child against the seatbelt can cause terrible internal injuries.

## What can Apex do?

\* Contact the Federal Office of Road Safety for information, a video and brochures. Circulate this material throughout your local community.

\* Sponsor a baby capsule hire service in your local area.

\* Set up a display of available safety products at your local shopping centre. Ask the shopping centre to donate one for a free raffle. Approach young families and show them all the facts. Ask them to join Apex while you're at it.

\* Reproduce this information in P & C newsletters, and even your own Dinner Notice.

\* Promote the use of child seat restraints through letters to the editor of your local paper, or produce an article to go into the paper.

\* Lobby the police to openly prosecute those who do not comply with the law as it stands.

\* Lobby for changes to some State laws which still do not require children under the age of 12 months to be restrained at all. In WA, where this is the case, 36 percent of those who die under the age of one are as a result of motor vehicle accidents. This is four times the rate of those between the ages of one and four - where seat restraints are compulsory.

\* Ensure our own children are fitting with standards approved restraints - and always use them.

\* Have District, State or National projects to carry out all of these things.

\* Nothing will happen unless YOU contact the National Citizenship Chairman.

# SAVE THE ABC

In 1988, in response to a long standing request for financial stability for the ABC, the Government agreed to provide "inflation-proof" funding for the following three years.

However, over the period of this agreement, annual ABC funding, after allowing for inflation, has actually been reduced by 32 million dollars. The cumulative loss over the three years is approximately 80 million dollars.

Since the ABC was first introduced in 1932, Australians have relied on their national broadcaster for independence, integrity, quality entertainment and commercial-free services. Recent funding decisions by the Government have made it increasingly hard for the ABC to fulfil these responsibilities.

The ABC must stay away from advertising and corporate sponsorship. Quality, independence and integrity must be maintained.

The ABC is being drawn ever more closely towards commercialisation and cheap lowest common denominator programming. Adequate funding must be provided so that the rot can be stopped now.

A new funding agreement is being considered right now. All it takes is your Club, District, State or National Board to move a motion to lobby the Federal Government to do something about it.

Could Apex be seen to represent the views of the silent majority of Australians in a non party-political manner? Of course it can.





## Guest speakers available

Dear Editor,

As a high profile organisation, Telecom Australia is often called upon to provide guest speakers to professional groups such as Apex.

With constant changes taking place within the communications industry, we realise that it may be difficult for invited speakers to be fully conversant in all areas of this Corporation's activities and we have therefore formed the Telecom National Communications Team.

The National Communications Team consists of what we believe to be the best suited members of Telecom to fulfill this particular role. They will be informed continually of the latest changes in our industry and will be able to pass on this information to your members.

Members of the National Communications Team are based in both the country and metropolitan areas and can be contacted through a central point in each state.

As you will appreciate, it would be very difficult for us to contact each club individually to offer our services. Attached is an information sheet which may be suitable for your magazine "The Apexian" and I would be grateful if you could relate news of the National Communications Team to your various clubs.

Should you wish to discuss this matter further I would be happy to hear from you. I can be contacted on (02) 396 2811 during business hours and I look forward to speaking with you.

**Yours in Apex,  
Penny York,  
NSW/ACT Community Relations  
Telecom Corporate Communications**

## Give us all the arguments

Dear Editor,

Let me say that I agree with the airing of contentious issues, be they political or otherwise, in the "Apexian". I only ask that ALL political parties be fairly represented. Something that did not occur with the discussion of taxation.

In addition, the arguments raised by John Howard, representing the Federal Coalition and their arguments for scrapping the 17.5 percent leave loading is a clear indication that the policies of the Democrats, censored for so long by the national press need to be discussed simply to introduce much needed alternate arguments and ideas.

Possibly topics for future editorial articles could be media monopolies and press bias, and foreign ownership, but I guess that because these also come under policies of a certain political party negates them from being discussed.

The fact that the consumption tax and the scrapping of the 17.5 percent leave loading has been discussed, with arguments being put by politicians pushing that cause highlights the fact that many people are simply "two faced".

It would be a disgrace if the shadow of "the New Right" should influence the "Apexian" as it does with much of our national press.

In conclusion I say, please let these informative articles continue, but give us all sides of the argument, and the alternatives so that we may be more informed.

**Yours in Apex,  
Bob Patrech,  
Cooma North NSW**

*Ed's Comment: Point taken - I will endeavour to involve the other party in future articles.*

## Publicising the Foundation

Dear Editor,

I wonder how many Apexians and their Clubs are really aware that the Apex Foundation exists.

The next question might be: What is the Association and the Foundation doing to make more Clubs and members aware of the work the Foundation does?

My answer is: Very Little.  
Here we have a very worthwhile



Letters to the Editor  
P.O. Box 51, Aldgate, South Australia, 5154.

Tel: (089) 81 7458. Fax: (089) 89 7601.

**Yours sincerely,  
Sir William Keys AC, OBE, MC,  
Patron of the Northern Territory's  
1992 War Service Memorial Year.**

## Moving to Geelong

Dear Editor,

I'm sorry to inform you that the Geelong Apex Club is proposing to have your beloved Apex Secretariat moved to Geelong as a cost saving measure.

Many Apexians were disappointed to hear that many cost saving measures to be put to the Perth National Convention were "thrown out" due to lack of detailed costings.

The Geelong Club is currently investigating the cost of establishing the Secretariat in Geelong, the home of Apex.

The Club has written to the Executive Director, Bernie Devine seeking details on the cost of running the Secretariat.

Although there appears to be some reluctance in providing details, the Geelong Apex Club is confident it will have sufficient costings to support its motion at the 1991 State (Victoria) Convention that "Apex Australia sell its headquarters in Sydney and relocate in Geelong."

It is considered that the costing will show that there are significant long term financial advantages in having a Secretariat located outside a capital city.

The cost reduction could be directly passed onto Apexians.

I urge all Apexians to study the detailed costs and benefits when they become available and vote on a State (Victoria) and hopefully National level to reduce to cost of Apex by having the Secretariat relocated to Geelong, the home of Apex.

**Yours in Apex,  
Peter van Wyk.**

## Seeking answers

Dear Editor,

Enclosed is a copy of a letter sent to National President, Jim Hughes, in November 1990 for which I am still awaiting a reply.

I am led to believe that Jim Hughes is an avid reader of "The Apexian" so on behalf of the members of the Bingara Apex Club, would you please print this letter in the next issue of "The Apexian".

It may be of interest to your readers to know that since November 1990, we have sent the same letter to Jim Hughes on three other occasions and still have not received a reply.

They were:  
1. Through the N.S.W. State President who faxed a copy to Jim Hughes.  
2. Through our District Governor, who I might add has also mentioned the existence of this letter to Jim Hughes, and  
3. Attached to the forms sent to notify Jim Hughes of new members who have joined the club.

The Bingara Apex Club has at present 25 members, who are all waiting for a reply to this letter before making a decision on our future.

**Yours in Apex,  
Colin Slow,  
President Bingara Apex Club Inc.**

Dear Jim,

RE: NATIONAL and ZONE PER CAPITAS.

Following our dinner meeting no. 681, held on Wednesday 7 November, when informed what per capita would be for this year, all members present requested I write to you and express our dissatisfaction.

We do not believe our situation to be unique, and will be very surprised if you do not receive letters from other clubs on this matter.

We believe Apex to be a community based organisation, and as such, the bulk of our money should go towards, "building better communities", and helping people within our community.

We have 22 members in our club who have voted that each member pay \$30 towards per capita. However even after this, once we pay our per capita of \$2,312.70, we will have a total balance of \$427.83 in our accounts. (See attached sheet).

Thus a large percentage of our money, which has been raised within our community, is being spent on administration. We find this totally unacceptable.

How long do you honestly think clubs like Bingara, situated in small towns, will survive when the community finds out where most of their money is going? How are we to attract new members, let alone keep our present members, when we inform them of the cost of joining Apex and serving the community?

The members feel that a total per capita charge of \$50 per member, instead of the present \$108, would be more appropriate, especially in the present economic climate.

This lower per capita would also help in attracting new members. At present new members cannot afford the cost and neither can our club.

Our club's members are at present debating the issue of whether we should hand in our charter, and form a community based organisation working for the betterment of our local community.

However we have agreed to defer our decision until we receive your reply.

What we require is:  
1. An answer to the two preceding questions.  
2. A full explanation of per capita.  
3. A full breakdown of per capita.  
4. An explanation of where the money is spent.

On behalf of the Bingara Apex Club Inc. I trust you will give this letter the serious consideration it deserves.

**Yours in Apex,  
Colin Slow,  
President Bingara Apex Club.**

Bingara Apex Club Incorporated	
Balance General Acc. at 13/11/90	\$758.19
Balance Service Acc. at 13/11/90	\$424.92
Balance Admin. Acc. at 13/11/90	\$897.42
<b>TOTAL FUNDS at 13/11/90</b>	<b>\$2080.53</b>
Expenditure - per capita (\$2312.70)	
Balance in accounts	(\$232.17)
Income (22 members @ \$30)	\$660.00
Total Balance in accounts now	\$427.83

## Register for govt. boards

Dear Editor,

I write to seek your assistance in increasing the representation of people of non-English speaking background on government appointed boards.

To achieve this the Ethnic Affairs Commission is compiling a register of names of qualified people of non-English speaking background.

The Commission is of the view that the current make up of government nominated boards does not adequately reflect the number of people in our community who are of non-English speaking background.

This lack of representation at times leads to minimal consideration of how certain decisions may affect a large section of our multicultural society.

An increase in the number of Australians of non-English speaking background on Boards will also lead to more effective management as it will access a pool of talent which has in the main remained untapped.

It will also ensure that planning and decision making will be made taking into consideration the particular requirements of our multicultural society.

By providing a pool of qualified people the Register would assist Ministers when seeking suitable nominees to Boards to increase the representation of people of non-English speaking background.

I would ask you and your organisation to help us compile a Register or people who are willing to be appointed to various Boards and who have the professional skills and experience to provide an effective contribution to their deliberations.

It is essential that these qualities are combined with the proven ability of the individual concerned to deal with the issues confronted by people of non-English speaking background.

I am confident that you would agree that if government appointed boards are to function effectively they need to have qualified people representing all sectors of our society.

If you require information please do not hesitate to contact Mr. Frank Panucci, Principal Policy Officer at the Commission on (02) 716 2215.

I thank you in anticipation for your consideration and co-operation on this matter.

**Yours in Apex,  
Stepan Kerkyasharian,  
Chairman.**

## Book helps foundation

Dear Editor,

I am the Apex representative on the Board of the Children's Leukaemia and Cancer Foundation which, as I am sure you are aware, was the subject of a National Scheme in 1977-8 by the Apex Club of Wollongong.

One of the Foundation's fund raising projects is the issue of a book entitled "2 Kangaroo Full def. letter."

The price you for the Apexian, Apexian, ested in,

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**Yours sec Richa: tific Apex s,**

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# Apex in Queensland is looking good

By Queensland President, Steve King

Greetings to all Apexians from those in the Sunshine State. Like the Queensland weather this time of year, Apex in Queensland is looking good.

At time of writing I have just recently completed training seminars for incoming Club Executive Officers at Kingaroy and Magnetic Island.

It was clearly evident from the start that the enthusiasm and positive approach by all participants showed that the future of our organisation is in good hands.

Gone were the bearers of bad tidings, the bemoaners of change and the predictors of doom. I am convinced that I am privileged to lead Queensland Apex into the most exciting period of our recent history.

In conjunction with the Seminar at Kingaroy we also had 14 of our 15 new District Governors attend training. This proved to be a most enjoyable and educational weekend for all concerned, including the Victorian and Tasmanian District Governors who came to sample our hospitality.

The first Queensland Apex Convention on a state level was a success with around 700 members attending.

It would be remiss of me not to mention one of the newest Apex clubs in the Association in this report.

On Friday May 24, 1991 West Hervey Bay Apex Club received their Charter from Queensland President



Mark Ballin.

Welcome to the Association - I am sure that the club will be a big benefit to their area.

In recent months we have seen the formation of two Women's Apex Clubs, thanks must go to the members of the Apex Clubs of Toowoomba and Childers Apex for their efforts in this area.

I must also convey my appreciation and that of past President Mark Ballin, to the 61 Queenslanders who travelled to Perth Convention. We had a great time and offer our thanks to the Convention Committee for a job well done.

Finally I offer my best wishes to all incoming Zone Board Members, District Governors and Club Executive Officers around the country and special thanks to my predecessor Mark Ballin for his assistance during the past year.

## Free money available from the Foundation

You may remember this offer in the March Apexian. The Apex Foundation provides grants of \$500 to \$2,000 for up to eight projects each year from the General Trust.

Applications close on February 28 and a decision is made in March. Winners are presented with their cheques at each National Convention.

This year 12 applications for funding were received and from this six projects were successful totalling grants of \$7,450.

The six successful applicants were:

a) Coolah Apex NSW \$2,000 - toward the acquisition of communication equipment for the Coolah and District Volunteer Rescue Association (total cost \$4,800).

b) Norwood Apex SA \$1,950 - to acquire a computer for the Downs Syndrome Assoc. of SA.

c) Warrambool Apex VIC \$1,000 - toward the acquisition of a portable pain relief device for terminally and chronically ill patients (total cost \$3,000).

d) Unley Apex SA \$500 - toward the acquisition of a wheelchair for a local resident (total cost \$2,800).

e) Adelaide Metropolitan District Apex Clubs SA \$1,000 - toward the cost of a X-ray Planimeter for the Adelaide Childrens Hospital (total cost \$10,500).

f) Babinda Apex QLD \$1,000 - toward the construction of a community hall. The total cost of the building will be \$270,000. After Government Building Grants, cash pledges and fundraising to date of \$260,000 the project requires only a further \$10,000.

Cheque presentations were made to the respective District Governors by the Foundation Chairman Mike Fitze at the Perth National Convention at Easter.

In October/November 1991 each club will receive a final reminder and application form for 1991/92 Grants.



Ken Wood and Phillip Nickson (Box Hill Apex) receiving the first Arnotts Apex Shortbread from Ken Watson and Tom Lowe (Arnotts).

## Selling Apex Shortbread

Yes, it's on again. The Apex Club of Box Hill Inc. is marketing Apex Shortbread to Apex Clubs throughout Australia.

In the 12 years of marketing Apex Shortbread sales have exceeded \$600,000 with over \$200,000 profit being earned by clubs around Australia for service donations.

Each tin contains 375 grams of finest quality Butter Shortbread produced exclusively for Apex by Arnotts. This is the first year Arnotts have manufactured the Shortbread for Apex.

Make sure your Club gets the benefits of selling Apex Shortbread.

- Promote Apex in your Community.
- Gets Club members out into the Community.
- Finds opportunities for Apexians to serve.
- Requires only a minimal time commitment.
- Make \$1.20 profit for each tin sold.

Ensure your Club receives Apex Shortbread by completing the order form sent to every club. Stocks are limited so don't delay.

If you have any questions regarding the project, contact either: Ken Wood - (H) (03) 857 5532, (B) (03) 609 0356, or Phillip Nickson - (H) (03) 808 4029, (B) (03) 669 9411.

## Opposing French nuclear testing

Following is correspondence between National President, Angus Redford, Greenspeak Education Co-ordinator Andrew Rose and to French Ambassador Roger Duzer regarding French Nuclear Testing.

Dear Andrew,  
Re: FRENCH NUCLEAR TESTING.

Thank you very much for your kind letter of July 24, 1991 concerning the above. I thank you for your kind invitation inviting queries and information and I certainly intend to take you up on that kind offer.

Firstly, we have a magazine entitled "The Apexian" which has a circulation of 22,000 to members and life members throughout Australia.

I would be most grateful if you could provide us with an article on the French Nuclear Testing issue and perhaps a second article on some other topic of your choice.

Whilst I cannot guarantee that the articles will be published (because of editorial independence) I believe given our current stand that there is every chance that they would be published.

In addition I will be attending a World Young Persons Service Conference (WOCO) in September this year and I understand I will be given an opportunity to address the many people in attendance. I believe that the predominant group in attendance will be Europeans.

During the course of my address to the WOCO Convention I propose to devote a significant proportion of my speech to the issue of French Nuclear Testing.

Therefore information such as the environmental and economic or potential economic damage being done to the third world countries as a result of the conduct of the French on this issue would be welcomed.

I would hope to encourage that body to condemn the French in relation to their conduct in the South Pacific although an organisation of that nature is inherently conservative. Perhaps I might start something.

I also enclose herein a copy of my letter to the Ambassador of France in Australia dated July 11, 1991.

I look forward to hearing from you

concerning the above at your convenience.

Kindest regards,

Angus Redford,  
National President.

\*\*\*

Dear Angus,

I am writing to congratulate you for the comments you made in the letter that was published in the Weekend Australian recently.

The silence surrounding the issue of French Nuclear testing, both from world governments and the media, is often conspicuous. So, it is left to individuals and groups within the community to speak out against such environmental and social irresponsibility.

Greenpeace has been protesting the nuclear tests for almost 20 years and has carried out research of the situation in order to back up our objections.

These investigations have conclusively proved the presence of serious radio active contamination. Although, it is important to remember, that independent research is made very difficult under French imposed security restrictions.

The obvious conclusion, that such investigations would be very embarrassing (or even frightening), doesn't encourage other nuclear testing nations to pressure for more openness.

Access to information was restricted even at the start of the testing programme in the sixties, when the regular health checks on local populations were suddenly abandoned.

There is a growing concern within our community about many aspects of environmental abuse. Greenpeace has responded to this concern by co-ordinating a national education programme, Greenspeak.

The aim of the programme is to provide information about the environment to two very important groups, our schools and community organisations.

Our speakers are able to structure their talks around your requirements, backing them up with audio-visuals and 'hands on' demonstrations.

All talks stress what the individual

can do to help protect our environment, and in this way, our talks not only inform but empower people to take positive action.

Greenpeace is one of the world's largest environmental organisations, with 20 years experience in environmental protection.

Our research and information is often unique, and for this reason, we are offering the broader community the opportunity to tap our experience and knowledge through Greenspeak.

If you have any queries or would like more information, please contact me at the above number. I look forward to hearing from you.

Yours sincerely,  
Andrew Rose,  
Greenspeak Education Co-ordinator.

\*\*\*

Mr Roger Duzer,  
The Ambassador,  
Embassy of France,  
6 Perth Avenue,  
Yarralumbla ACT 2600.

Dear Sir,

The Apex Clubs of Australia represent young men from all walks of life throughout the entire Australian community. Apex is a community service organisation that actively strives to build a better local and international community, and as such is concerned over the continuation of French Nuclear Testing in the Pacific.

At the recent National Convention of members, the issue was discussed at length and there was unanimous condemnation of France's involvement in nuclear matters.

Past correspondence has seen the justification claimed by France to be that the possession of such weapons acts as a deterrent to war, and that testing in the Pacific does not pose any environmental threat. Both of these points are worthy of challenge.

The present political situation sees both the USA and USSR actively dismantling nuclear weapons, and there are fewer short and medium range missiles in Europe than ever before.

As there are no military threats to France, it is hard to comprehend the insistence on continual nuclear testing in the South Pacific.

This is particularly so in the light of France having sold sensitive nuclear technology to Israel, Pakistan, India, South Africa, Iran and Iraq in recent times.

There is widespread evidence that there are grave environmental threats being posed. This includes planktonic contamination by Caesium-134 and many examples of ciguatera poisoning of humans from the consumption of affected fish species.

Further to this, there is evidence that the underground testing has done irretrievable damage to the base of the Muraroa and Fangatuafa Atolls.

We would like to call on your country to bring about an end to all nuclear testing, and to show your commitment to a Comprehensive Test Ban Treaty.

Further to this, we would like to call on the French Government to adhere to the demands of the 140 country signatories of the nuclear non-proliferation treaty. The continual insensitivity of the French Government is of great concern to many millions of Australian citizens.

We believe that an independent international scientific study of the area should be commissioned as a matter of some urgency so that the environmental damage can be fully assessed, and strategies devised to ameliorate these problems.

We believe that the people of all nations have the right to demand the end of French Nuclear Testing in the Pacific, and for the eventual complete elimination of all nuclear weapons.

Sir, the future is in the hands of you and the leaders of your country. I would ask that you take close notice of these very genuine concerns.

Angus Redford,  
National President  
Apex Clubs of Australia.

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Apexian Editor, Iain Evans, recently interviewed National President Angus Redford. They discussed a variety of subjects, ranging from Angus' introduction to Apex, his career and where Apex is heading. It makes interesting reading.

**Iain:** How did you come to be in Apex?

**Angus:** I was asked - I went to the Schutzenfest at Hahndorf and met a fellow there and he asked me back to a party. Debbie and I were going out at the time, the party was back at his mate's place.

This was about midnight, we got back there, knocked at the door, a bloke came out in his dressing gown and said "go away, she is not going out, she has been grounded for a fortnight".

Debbie and I said that there was a party here and the guy in the dressing gown said "what do you mean a party".

"Well does a guy called Trevor Proctor live here. He said "no".

Then Trevor just walked up the driveway and said to the guy that we are having a party here tonight and it turned out that they were all in Apex.

**Iain:** Which club was that in?

**Angus:** Unley.

**Iain:** When did you move to Adelaide Club?

**Angus:** 1985, when I was District Governor.

**Iain:** So you have been a District Governor, and how did you enjoy that?

**Angus:** Good, it was great, I loved it.

**Iain:** You have also been involved as Zone Service Chairman, what was that all about?

**Angus:** That was my most successful year - my brother was killed in a car accident and he was in the Penola Apex Club and all the guys from the club went along.

All of his Pall bearers were Apexians and I felt that maybe I could get something out of it, or something could come out of his death.

I thought, well what could I do? When he died, everyone turned up to the scene and there were heaps and heaps of young kids there, when I say young kids they were all Murray's age and he was in Apex and nobody knew what to do, and he bled to death, as it turned out.

First aid would not have saved him, but we thought we should teach everybody First Aid, so we went to St. Johns and they already had programs.

We wanted a program that you could teach everybody in a night, for those guys who are not dedicated to come more than once or twice and this would teach them just enough.

St. John said to me that even poor first aid or very little training dramatically increases the likelihood of surviving shortly after an accident of any description, and more people die by others standing back and doing nothing than people going in and fixing, even if they do it wrong.

So we ran these three hour programs right throughout SA teaching people how to do First Aid, and I don't recall how many we actually taught, but it was quite a substantial number, it worked out to be an average of 120 members per club.

**Iain:** How did Murray come to be in Penola Kiangadoo?

**Angus:** When he started, Dad talked him into it. He was a member of that club and he was a bit of a tearaway.

**Iain:** Your father?

**Angus:** No, but he was too. Murray joined because Dad put pressure on him, I was already in Apex, and when they asked him, he joined. He was the youngest in the club and he was different, the rest of them were in their 30's and he was 20 or 21.

He really enjoyed it, and it improved him - that was the upsetting part about his death, he really was a terror. He used to smoke dope and do all sorts of stupid things and that changed him, he became a lot more mature in his outlook in every respect, he started to do things, like coach the local cricket team. In fact, the night he was killed, he coached the C grade cricket team, he was in the A grade and had just won the premiership.

**Iain:** Your father was in Apex at Kallangadoo, that's a farming area isn't it?

**Angus:** Now a hard nosed city lawyer.

**Iain:** What made you take up law?

**Angus:** The money - Dad always said do law, because then you will understand how things work, not physical things, but how the world works and it turns out that he was right.

He had a philosophy that he had grown up on the land - his father had grown up on the land and his father grown up on the land.

Dad left school at the age of 14 and he always had this feeling that he had missed out on something, that all he had ever been was a farmer except for three years he went away to school in Hamilton.

He felt that we had to go and get an education and then if we got our education, and we still wanted to come back to the farm then we could and he would encourage us. Of the three of us, I did law and I enjoyed it, I didn't enjoy the first few years at Uni, but I did towards the end and I love the law and don't think that I could go back to farming as my sole occupation.

My youngest brother never went back because he loves his engineering, he is up at Weepah, that's up North Queensland.

**Iain:** You went through the experience of National Secretary, why go on and be a National President - what enthused you to go on?

**Angus:** When I became National Secretary, people were saying "why do you want to be National Secretary" and I said it would be good fun. I will never be asked again, you only get asked this job once and you have to say yes or you will never do it.

So when I got there and found some of the problems that were there, I thought to myself, "why am I here," and contemplated seriously in the first week chucking it in - then I thought "no I am not going to do that."

Then we managed to go through some extraordinarily difficult times that I don't think many people would really appreciate, except the few that were involved, and having gone through those

## '... it is a question of having a vision and sticking with it, irrespective of criticism'

times and having a clear understanding of why we were in that position I believe that it was important to have a stability of leadership to ensure that we had a system and attitude that would ensure that Apex wouldn't get back to where it was three years ago in terms of financial management.

**Iain:** Can you grade those two things as on a par within the organisation - the financial side and the attitude.

**Angus:** I assume you are talking about the attitude of the membership.

**Iain:** Well the attitude of the leadership as much as the membership, too soft - too hard?

**Angus:** Well not too laid back nor a question of softness - it is a question of having a vision and sticking with it irrespective of the criticism.

Sometimes you have to make decisions which you get criticised for and you have to have the strength of mind to stick with those decisions unless it is shown that your decision in the first place was wrong and then you should have the courage to say that.

Too easily in the past, we gave our members a quarter of the information, we gave them over optimistic assessments.

We presumed that Apex was going to survive simply because we had a great history and then decided that everything would be right at the end of individual years. The other problem was every time a National President came along, he was going to have his year and his year was going to be something extraordinarily special, so that whatever the previous National President had in place was either forgotten or put on the back burner and everybody who saw the new National President come along would presume the old program was not very good and be forgotten and a new program would come up.

At the start of 1989, I suppose it was a series of the unfinished business, there was manual committees, giving reports that have never been adopted, there was future structure committees giving reports and never adopted, computer

# An interview with our National President, Angus Redford

committees giving reports and never adopted - it wasn't that hard to be a leader, I suppose - in terms that all you had to do was grab all of these loose strings and finish them off which was what happened. Now it is just a matter of ensuring that we steadily proceed towards stability in management in the organisation.

**Iain:** And do you see that happening?

**Angus:** Jim Hughes is a very conservative manager, and I would like to think that I am the same. While many other organisations are falling apart in Australia, Apex in the last two years has turned around, unfortunately we had ours before anybody else and we are in a reasonably strong position from a management point of view.

I have one simple task and that is to ensure the Candy project remains and fulfills its potential and is properly run and managed in the best interest of Apex, Apexians and the Australian community as a whole.

To that end by the time I have finished, then Michael Jackson won't have a problem with candy.

**Iain:** Can you see us eventually purchasing candy?

**Angus:** I don't think we will. I think that in the perfect world, we should not be running candy, because we don't have the structure for it.

**Iain:** How do you reconcile that with the fact that Guide Dogs for the Blind and the R.F.D.S. both employ fundraisers but they weren't structured for it

tures on a large note.

**Angus:** Not if you structure the candy project in the same way, you just can't do it.

**Iain:** So that is naturally something that the future national boards are going to have to contemplate what they do with it.

**Angus:** I think this one is going to have to do it.

**Iain:** At the end of the year, where do you see the candy project, what do you see as the absolute solution, how would you like to hand it over to Jacko?

**Angus:** I haven't got a simple answer for that, because I don't know the exact answer, I know the options and I would like to talk through the options. I am a great believer that there is no right or wrong in any decision, they are just preferred options.

There are two options, one is we buy it and then we licence someone to run it in exactly the way that we want it run, if we can in fact find that person. The other option is that we buy it and we set our own management structure which would have to have some degree of stability and own it ourselves. That may prove to be more difficult than the first option.

Of course there is always that third option, and that is we can establish a position with TAVEFAR, such that they will administer it in exactly the way that we want it administered. There are a lot of clubs out there that are upset with candy and I think there are some good reasons for them to be upset.

On the other hand, from time to time, TAVIFAR gets upset with clubs and it absolutely astounds me what some clubs will do when they are dealing with some or our associates.

**Iain:** So does that come back to an earlier comment about the attitude within the organisation? I know we have talked about the attitude of leadership, but you also mentioned the attitude within the organisation - I know you did say in your report, that Apex has turned a corner, how do you reconcile that with the changing of attitudes, do you think a genuine change of attitude has occurred?

**Angus:** Yes, people are accepting standards, can I say, and I won't quote the names of the clubs but there was a discussion at a recent district meeting on the question of minimum club standards and it was a district that was probably more effected by that rule than most other districts in the association. The motion was moved to get rid of that. At the end of the discussion, at a point when everybody thought the motion was going to be carried, the president of the smaller club in the district stood up and said, vote against this motion, we were a small club at the start of the year with four members when the rule came in, and three promptly resigned. That was probably the best thing that had happened to the club and they had to decide whether they wanted to remain an Apex Club.

They answered 'yes' and they are now up to eight members, they also have three inductions and if it wasn't for the rule, we would have never addressed the issue until it was miles too late, and would have died.

He urged them not vote for the motion, and the motion was lost, with only the mover of the motion voting in favour of it. You could never tell that story two years ago.

**Iain:** True. What about within the training area, I have always had concerns that Apex training is very haphazard and the example I give is that I sell, I am a hardware retailer and when I got elected to

State Vice President, I had to run a training program for 200 people.

I have never ever been trained as to how to train people, I have been trained how to sell hardware, but not how to train.

It has always fascinated me as to why Apex goes out and gets rank amateurs with no training in training to do our training and surely that is one of the areas that really needs to be zoned in on in the next couple of years.

**Angus:** You are right. In fact at the start of the year, and if you look at my aims, I think they are somewhere else in this Apexian, my aims do not mention training at all, because my view was I was going to get the financial stability back in the organisation.

I was going to slowly start to develop a program and then let Jacko follow it through.

I had really come to the conclusion that we should sit back and wait for that sort of time frame and all the experts that I talk to, say that I shouldn't wait, it should be done quickly and can be done economically.

**Iain:** What would be the cost, and who would fund it?

**Angus:** It depends, what we have to do is isolate our objective which was never done before. All we have in any formal sense is a District Governor's school and we have a state training seminar and to that end we have nothing. So if I join Apex, I could probably stay in Apex five years, provided I don't become president or secretary it is only through sheer luck that I get to know about Apex.

**Iain:** So what are you suggesting, that we need to broaden the training base?

**Angus:** We need to comprehensively plan training - I'll give you another example. At the World Service Club Leaders' Conference last year, and I think I have been quoted on this by previous Apexians, we were the only organisation in the world that had annual changeover of officers that didn't have formal training for board members, National Board members.

We were the only organisation that didn't have training for our state board members, apart from district governors that changed over on an annual basis, and that is absurd.

New members do not get any training. When I first joined Apex, at least you get a handbook, you don't even get that now. And so when I joined Apex, I got my little handbook and went home and sat up and read it until about 3am.

Just even reading that, I got to know a bit about Apex and what it was about. I may not have understood it properly but at least I had the opportunity over the last seven or eight years. We have taken that opportunity away from our new members under the guise of cost cutting and reducing per capitas and I get a bit concerned about that.

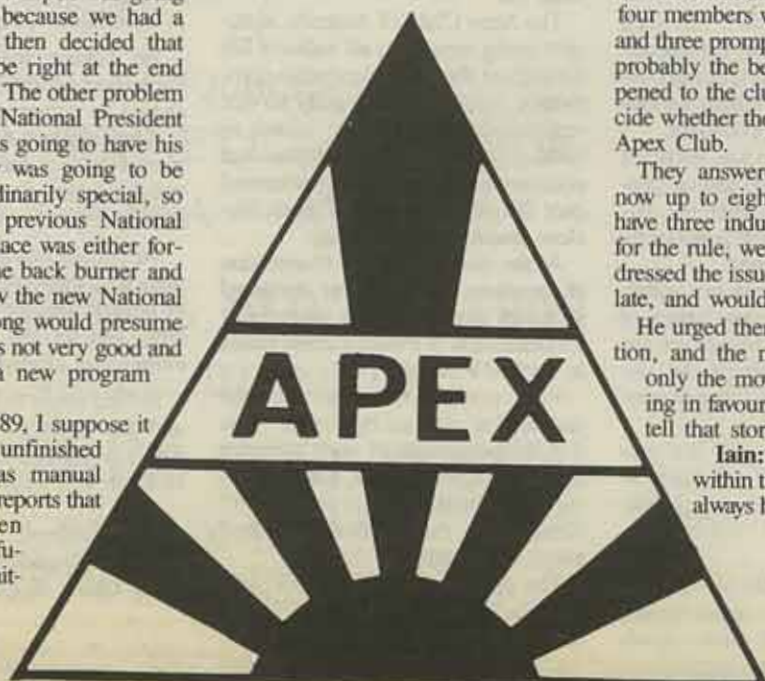
Some people say that we must reduce per capitas. Perhaps if you take their thinking to a logical extreme, we could have no \$ per capitas and no Apex. That, at the end of the day, is a choice that people might want to make. But if we are going to have an organisation like Apex, then we have got to have these programs.

I would like to see if the Candy Project continues to make money for the organisation at the rate it is making money and let's say that for every \$2 candy makes, I would like to see \$1 go into training and \$1 into the reduction of the per capitas.

I don't believe the per capitas should be reduced to less than 50 odd dollars because if you want to be in this organisation, you are going to have to pay for it and nobody is entitled to any free ride anywhere.

**Iain:** What other projects have you got on the books? We had training and candy but you take away the internal reorganisation that has gone on in the past two years, the cupboard looks pretty bare as far as programs go?

On next page





# ‘... the leadership in the last few years has been preoccupied with survival in an administrative and financial sense ...’

**Angus:** That is extremely disappointing.

**Iain:** Is that because the leadership pointed us to internal reviews or circumstance? Why haven't we got any major schemes out there?

**Angus:** Lots of factors, the leadership in the last few years has been preoccupied with survival in an administrative and financial sense and that has been fairly distractive.

**Iain:** Would it be fair to say that is possibly at all levels and that is why clubs have not nominated some of the schemes?

**Angus:** That has been at all levels because if you are preoccupied or distracted at a national level then they have to look internally, which is what has happened.

We now are starting to look externally and if we don't look externally, we will die - someone asked me what my objective was which is to gain a nett increase in membership of 1000 members.

I was asked why, and there is no point in having more Apexians in unless you have programs and opportunities that are going to challenge them and are going to get them doing things.

Apex is a means to an end, it is not an end in itself, there are so many things that we can look at. The big service schemes that we have been involved in and you can look at the personal development, you can look at the small localised schemes, you can look at what you are doing in your own local communities.

All these have equal value in my view and every Apexian should have the opportunity to participate in every single one of them. International relations is another one.

We must give them that opportunity and the organisation at floor level, district level, state level and national level must provide members with these programs.

I think that in the future we have to show some leadership. If an opportunity comes up, and a good example would be to help the kids from the Chernobyl Nuclear disaster, then if the national body says let's get involved in that, I am sure, provided that it is properly researched, membership will support it.

**Iain:** What about international relations, my favourite topic, what about Apex International, whereabouts are we at with that? There has been a lot of talk, there has been proposed constitution, it has been discussed at the national convention but the clubs really don't know where we are at with it.

**Angus:** I am going to Singapore next weekend and there will be a meeting of most of the Apex associations in Singapore to discuss the formation of Apex International.

There are a number of conceptual matters that need to be resolved, particularly in the light of our return to WoCo and what role Apex International would have as opposed to the role of WoCo. It is my view that we must revolve the issue very early in the piece, there is no need to have two bodies of that nature that do exactly the same thing, that is basically duplication.

**Iain:** So would you see Apex International being a wing under WoCo, WoCo being the number one level up of Apex International.

**Angus:** In the short term, yes. I was very impressed with the world organisation, the World Service Club Leaders' Conference and they do have a more realistic outlook on that basis. I believe that we should be surrendering some of our autonomy to Apex International so that it becomes the most significant and important body, such that when a member joins Apex, he joins Apex (which is Apex International, a world body) rather than Apex Australia.

**Iain:** What about expansion?

**Angus:** I do not believe that we are in any position given our internal problems to start thinking about expanding into other countries such as Europe or Africa or North or South America, although I see great opportunities in North America.

**Iain:** We are looking at Indonesia aren't we?

**Angus:** Yes, but I see great opportunities to expand in South East Asia, we are supposedly in the fastest growing region in the world.

I am going to Malaysia after I go to Apex International, which is a country that our leaders are having all sorts of bun fights with at the moment.

Maybe in our own small way, the fellowship that we create with Malaysia and starting Apex in Indonesia, will be a small step toward amending the difficult and prickly relationship that our respective governments have with each other today. International relations, starts with two individuals talking to one another.

**Iain:** While we are on international relations, where are we up to with the grant the association got to run the refuge program in NSW?

**Angus:** Ask Bernie, I haven't yet received a clear answer on that.

**Iain:** One of the things that came out of the Ernst & Young report that initiated the changes that happened at Morwell, one of the big emphasis was the citizenship emphasis and we haven't really been that involved with the cit-

There are other things, and these are individuals, Ivan Edwards from Victoria with the smoke detector achieved nation wide publicity last week and that wasn't a national initiative that was a solid local Victorian initiative that now I understand they have taken up in South Australia and Queensland and is something we can be extremely proud of.

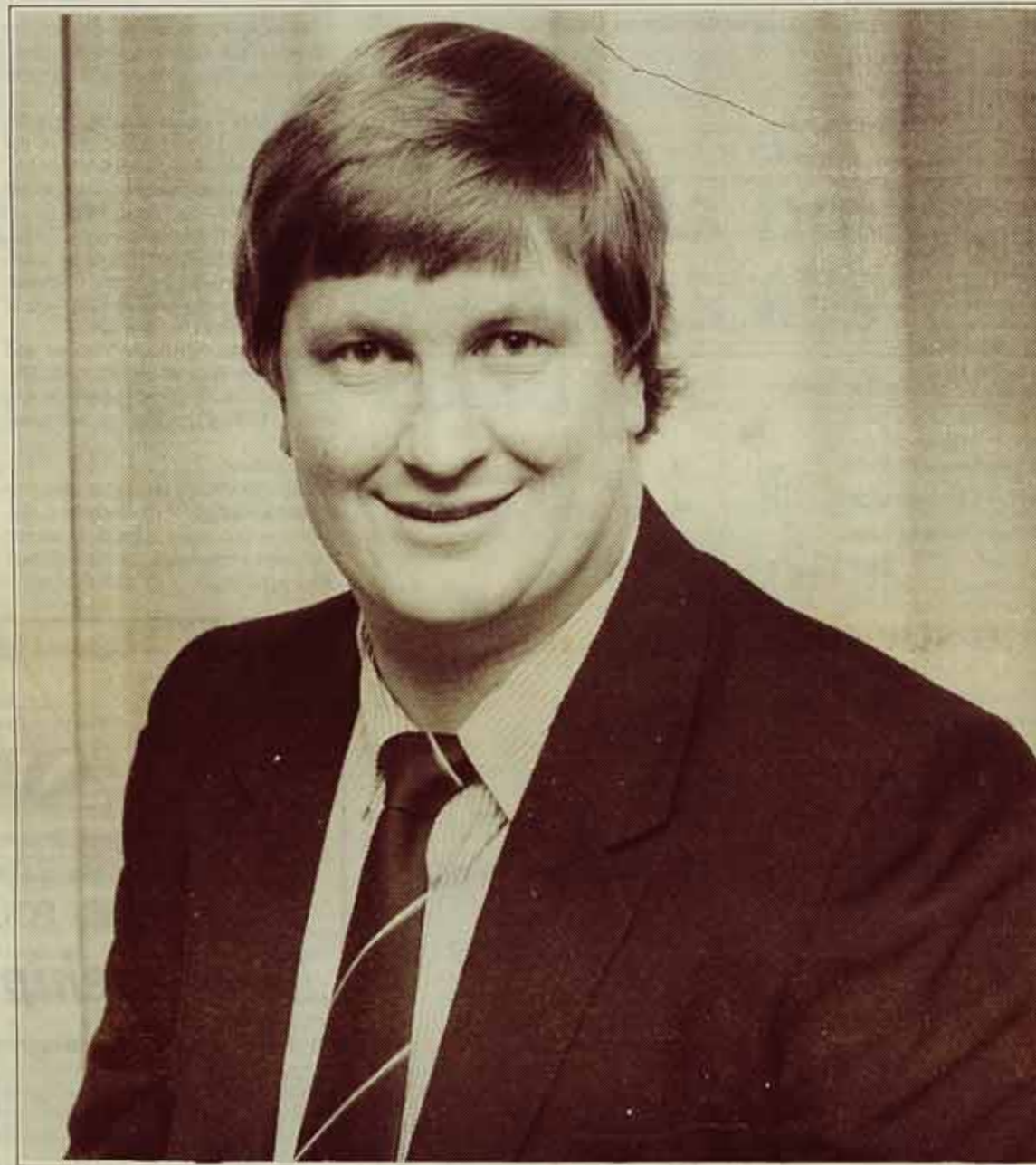
Then you see things like Doug Harper in NSW, the Citizenship Director, Doug and I have had our disagreements over the past few months on different issues, but I take my hat off to him in what he is doing with citizenship in so many areas and a classic case in his report to his board meeting recently where he has asked Apexians to make detailed and full submissions to the independent commissioner

of local government and Apex clubs has been met with at enormous success.

I am really quite surprised at the positive reaction by our local authorities. There have been some local authorities that said no, or done nothing or criticise us for having the hide to ask, but they have been very very few and far between and it has been terrific to see.

In one club in one town, the Town Clerk recommended against it and openly criticised the national board for sending out the letter.

Unfortunately for the town clerk, of the 10 members of the Council, six or eight of them were Apexians, and they had a civic reception, an excellent reception attended by all the clubs. Some other clubs have been fortunate enough to get two receptions, because they



izenship field. Before we were fairly quiet on it, and even after Morwell we were pretty quiet on it, but I noticed Darrell Hockey has been turning out a lot of media releases and that sort of thing. Has there been much response to that?

**Angus:** Externally, yes. In two weeks that I have been acting president, there has been more happening on citizenship than has happened in years.

I must admit though, in the years leading up to it, there has been a lot of talk about it and that is another example of our membership responding and actually achieving things and doing things themselves.

I see things, like a letter, having a lot of media coverage a letter to the editor in the Australian, which was a lead letter, I have had radio interviews resulting from that.

Darrell Hockey, whom I believe is an extraordinary talent and a great leader in what ever field he chooses, hopefully Apex, is putting an enormous amount of energy into it. To have a national citizenship director really bounding on it is something in all due respect we haven't had for a long time, and we are achieving things there. The work he is putting in is fantastic, and I think we will see the benefits of that.

What he did in WA with the cycle helmets was absolutely fantastic and we are very lucky as a national body to have these talents across the country.

against corruption in NSW, challenged them to run meetings on various issues.

It has been good. The other thing is Tony Peters, we have had our disagreements over the years, but what he is doing in State Emergency Services and the package he is putting together in that and the correspondence he has drafted and lots of clubs may not have seen yet, it is fantastic.

Country clubs gain a great deal of benefit out of some of those issues. The Buckle Up in the Bush campaign last year and is currently running still.

It's fantastic and at the moment there is a survey going at the clubs from the government, asking how they can improve their performance which is great and certainly the feedback I have had from the public service is that they are absolutely delighted with what we have done and how we have achieved things. The old saying, "if you want to give a bloke or a service organisation a job to do at short notice, you had better give it to Apex" has been fulfilled in this case.

**Angus:** There are other things too, it is our 60th year this year and I have mentioned it. The letter went out, asking all from National Board, asking all the councils to perhaps put on a reception of some description or even a letter to clubs congratulating them on their services and hopefully improve, not that it needs much improvement, the bond and the local understanding

serve two councils.

**Iain:** You see that is one of the good positive things about the organisation the numbers that do actually serve at various levels of government.

**Angus:** In every respect, it gives pride to me personally and to the organisation. To do to WA two years ago and stand up and address an audience and then have two members, Active Apexians who are members of the WA Parliament come up and want a copy of your speech, and when you have talked about Apex and standards within Apex, is great to happen.

And they come from all sides of politics and there are Democratic politicians who are ex-Apexians, there are Liberal politicians who are ex-Apexians and our last Treasurer is an Ex-Apexian.

**Iain:** Keating and Kerin.

**Angus:** Yes.

**Iain:** I didn't know that, well there you go. I have to take back all those nasty things that I have ever said about him. That's amazing, he has obviously based our tax system on the per capita, it is about as popular.

**Angus:** You can quote me on this - I have enormous respect for Paul Keating. In this sense, he has brought to Australia an enormous amount of change through deregulation, and as a result of endeavouring to make changes, he has been severely critic-

ised. In some respects he has been fairly criticised, in a lot of respects he has been grossly unfairly criticised.

Not by Liberal parties, but by journalists and short term thinkers, and I know the feeling because having been involved in great change in Apex, I have been subjected to a great deal of criticism and I suppose that what I have learned out of that is if you are going to be a change maker, then you are probably going to have to put up with being unpopular.

That is sad in the sense that it shows a lack of maturity in Australia and perhaps may well be one of the reasons why Australia at the moment is severely questioning its ability and its desire to compete in the world scene economically and so many other things and the fact of the matter is that we live in a changing world and we all have to deal with it.

There is only really one question and that is whether we let change control our lives or we control our change.

**Iain:** One word answer, who will win Keating or Hawke?

**Angus:** I don't know.

**Iain:** How do you think the Crows will finish?

**Angus:** Seventh.

**Iain:** Is that after today's performance against Sydney Swans.

**Angus:** Yeh.

### Standards:

**Iain:** The association went to a lot of expense to bring Cynthia out from America to try to improve the DG's training, I couldn't help but not that in all her videos and speeches she talks about what the Americans call evaluation and what we tend to call accountability which just reflects back to standard in the organisation.

How is the concept of standards within the organisation being accepted and it is positively being accepted or is it just a lot of hot air?

**Angus:** It has been positively accepted. There is an element that is critical of her and the longer I am in this job, the longer I think that is only a small element.

I felt very proud at the National President's handover to have a number of life governors come up and say it is great to see that you are putting standards back into the organisation, that to wear the Apex badge is a privilege not a right, that you must not only earn the right to put it on, but more importantly you must earn the right to keep it on and I have now seen people more commonly wearing the badge and saying 'I am an Apexian'.

More and more than perhaps what was happening five years ago, because they now know that if you are an Apexian, they are probably better than if they were not an Apexian. Now if that sounds elitist, I make no apology for that one.

**Iain:** Do you want to go any further with that one?

**Angus:** Well, Standards and terms of public behaviour, in the classic case of that, is how our business leaders in certain corners behaved themselves during the 80's, and our moral behaviour. There has been a lot of criticism of that of late, the guys must be aware now, by an overwhelming majority that we supported the decision to have Women's Apex and then decide that we are going to run strip shows and shows of that nature without offending either our existing members or our potential members.

While some people may say I am a prude, the people who know me personally wouldn't say that, the fact of the matter is that the organisation has embarrassed Women's Apex overwhelmingly, I have a responsibility to make sure they are not offended and therefore stand tributable to them as are tributable to our sponsors.

**Iain:** How is your good wife Debbie enjoying Women's Apex?

**Angus:** When I let her go, she loves it. One of the biggest advantages and one of the biggest things Debbie said to me about Women's Apex is that (and I had forgotten as a male in the workforce doing all these things) you forget that if you are at home constantly, how quickly people can lose their confidence and when our younger son who is not two goes to school, she will probably be thanking Women's Apex for giving her the confidence to get back into the workforce and that is one of our biggest selling skills.

**Iain:** How is she handling you handling the job?

**Angus:** She is not complaining at the moment.



# NATIONAL CONVENTION 1992 REGISTRATION FORM

PLEASE READ CAREFULLY, THEN COMPLETE INFORMATION

## A. PARTICIPANT'S DETAILS

Surname ..... Given Name .....  
Address ..... Telephone (H) .....  
..... (B) .....  
P/Code .....

Club ..... Zone .....  
Delegate ( ) National Board ( ) Women's Apex ( )

## B. PARTNER/SPOUSE

Surname ..... Given Name .....

## C. ACCOMPANYING CHILDREN

Surname	Given Name	Sex	Age
1. ....	.....	.....	.....
2. ....	.....	.....	.....
3. ....	.....	.....	.....

## D. ACCOMMODATION - Please complete the accompanying booking form.

## E. TRAVEL DETAILS - Do you require transport to your Accommodation/Registration Centre on arrival in Newcastle? (Yes) (No).

Please advise your travel details

Company ..... Flight/Coach No .....  
Arrival Time/Day ..... Departure .....

## F. CHILDREN'S CAMP: Please advise details of children attending:

Surname	Given Name	Sex	Age
1. ....	.....	.....	.....
2. ....	.....	.....	.....
3. ....	.....	.....	.....

## G. OPTIONS: Please complete detail following for convention options

CONVENTION FEES	No.	Cost	Total
Adult registration early \$164 (Active Discount \$148).....	( )	@ .....	\$ .....
Adult registration standard \$244 (Active Discount \$220).....	( )	@ .....	\$ .....
Adult registration late \$329 (Active Discount \$296).....	( )	@ .....	\$ .....
Child registration full \$45.....	( )	@ \$45 .....	\$ .....
Children's camp registration \$120.....	( )	@ \$120 .....	\$ .....

(DEADLINES): Early 31/8/91; Standard 28/2/92; Late 10/4/92)

DEPOSITS (Full registrations preferred)	TOTAL TO PAY
ADULT \$80	( ) Bankcard ( ) Mastercard ( ) Visa
CHILD \$25	Card No. ....
ACCOMMODATION \$50	Expiry Date .....
CAMP \$50	Cardholder's Name .....
TOTAL \$ .....	Cardholder's Signature .....
BALANCE PAYABLE \$ .....	Amount - \$ .....
(See options overleaf)	CHEQUES PAYABLE TO: 1992 APEX NATIONAL CONVENTION

OFFICE USE: RECEIPT No.: REGO No.: DATE REC'D: DATE ACKN:	POST TO: 1992 APEX NATIONAL CONVENTION PO. BOX 95 EAST MAITLAND N.S.W. 2323
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## G. OPTIONS

### 1. HIRE CAR

Will you require a hire car? ( ) Yes ( ) No  
Small Sedan ( ) Medium Sedan ( ) Large Sedan ( ) Station Wagon

### 2. SPECIAL REQUIREMENTS

A.) Do you require disabled access to facilities? ( ) Yes ( ) No. Please advise further details if required

B.) Do you have any special dietary requirements? eg. diabetic, vegetarian. Please advise. We will make every effort to accommodate your needs.

C.) Will you require childminding facilities? ( ) Yes ( ) No.

Please indicate number of children in each category.  
Creche ( ) Day-care ( ) Babysitting - evening ( )

D.) Will you require a hairdressing appointment? ( ) Yes ( ) No

### 3. STATE DINNERS

Do you wish to attend? Please indicate State .....

### 4. ECUMENICAL APEX EASTER SERVICE

Requests have been received for special Easter church services. Would you attend such services if arranged? ( ) Yes ( ) No

### 5. TOURS - See separate tours brochure for itineraries costs and bookings.

### 6. HOLIDAY PACKAGES

It will be school holiday time. (For NSW families you have a week's vacation period before convention) Why not spend the time in the beautiful vineyards or beside the sparkling waters of Port Stephens? Take a closer look at one of the attractive holiday packages on offer. See separate brochure.

FOR FURTHER INFORMATION ON TOURS AND HOLIDAY PACKAGES CONTACT TOURISM NEWCASTLE (TOLL-FREE) 008-025 929.

### 7. INSTALMENT PLAN

If you have paid a deposit only, you will automatically be sent a deposit book to pay the balance of the registration fee by instalments. These instalments may be paid up to March 1, 1992. Any excess will be refunded to you when you arrive in Newcastle as Convention spending money.

If you have paid full registration, and wish to use the deposit book as a Convention savings plan, please tick the box below and we will despatch a deposit book to you.

PLEASE FORWARD DEPOSIT BOOK FOR SAVINGS PLAN.

# Registrations flowing in for Hunter Convention

Registrations are flowing in for Hunter Region 1992, the Association's National Convention.

Many Apexians have taken advantage of the early registration options provided, and the Convention is well on the way to a successful weekend.

## Why come to the Hunter?

The Hunter Region is one of the most accessible holiday spots in Eastern Australia. With regular commuter flights from Sydney, an hourly fast electric train service, and excellent highway access, the City of Newcastle is the centrepiece of many attractions.

To many Apexians, the Convention venue is less than a day's drive from home. For many more, it is but a short flight.

The 1992 Convention offer you the opportunity to be part of one of the Association's great events while enjoying the unique variety of attraction which the Hunter has to offer.

Make the Convention part of a holiday. School holidays should be scheduled right around the Easter weekend. The Hunter has plenty to offer you at reasonable rates.

Contact the Newcastle Visitors' and Convention Bureau on 008 025 929. They will be delighted to provide you with a holiday package to suit your needs.

## Registration

The opportunity has passed for you to take advantage of the early bird discounts which were offered. However that doesn't mean that you have missed out on value for your dollar!

The \$220 active member registration fee is all-inclusive, with the exception of State Dinners. We have no hidden costs, except your capacity to drink and enjoy yourselves.

You will note in this issue the changes to the registration form which arise from a recent decision by National Board. This reflects the policy of the Association to provide benefits and incentives to active members to be part of the Association's major events.

## Deposit Books

The deposit book scheme got off to a bit of a slow start due to supply problems from the bank.

This now appears to be in hand, and registrants are encouraged to use this scheme as a savings scheme for funds during the course of the convention, as well as for the payment of registration fees.

Don't forget the salary deductions idea which we mentioned in the last issue.

As a result of the problems with the deposit books, National President Angus has approved an extension for those members paying early bird registrations through the deposit book scheme. Their final payments may now be received up until October 31.

Remember, if your deposits don't equal the fee you are seeking at the deadline date, you will be required to pay the higher registration fee! Don't get caught - the Committee doesn't really want to be arguing over dates and amounts!

Come to the Hunter in 1992 - we're looking good!



PUT YOUR TRUST IN THE APEX FOUNDATION

P.O. Box 541, Mascot, 2020. Telephone: (02) 317 3211

APEX FOUNDATION

## Membership Application

I hereby apply for membership of the Apex Foundation

Name .....

Address .....

State ..... Postcode .....

Telephone No: (H) ..... (W) .....

Apex Club of (if applicable) .....

Apex Membership (Tick whichever is applicable)

- Active Member  Life Governor  
 Snr Active Member  New Member of Apex  
 Life Member  Other

Date: ..... Applicant's Signature: .....

Joining fee: \$30.00

I wish to make an additional donation of \$ .....

(Deductible Allowance for Income Tax Purposes)

I enclose my cheque for a total of \$ .....

Please debit my Visa/Bankcard/Mastercard

Card No. ....

for \$ ..... Expiry date: .....

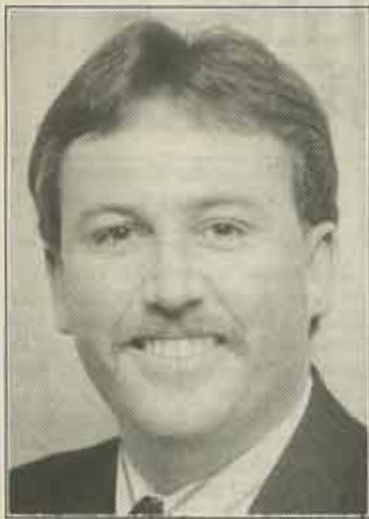
Signature .....

FOR OFFICE USE ONLY



# Apex Youth Clubs a viable proposition

By National Youth Chairman,  
Tony Long



For some time, Apex has not had an association with a viable youth orientated group. Much effort was put into the old Summit concept, but unfortunately after showing much promise, it has finally petered out.

Summit began in 1973, after lengthy discussions at the Maryborough (QLD) Easter National Convention. Since this time, more than 100 Summit Clubs have been chartered throughout Australia.

In 1988 desperate attempts were made to change Summit to make it more appealing, but it was too little too late. By 1990, only two clubs remained.

In June 1990 the National Board made a decision to redevelop the entire idea of Apex sponsoring a youth orientated group, and Apex Youth Clubs were born.

Finally, there is an exciting youth based project which clubs can get involved in. Apex Youth Clubs are here! Very soon formation guides will be

available from your State Youth Chairman and Clubs will have the opportunity to participate in this exciting project.

Apex Youth Clubs will be open to young people of either sex who have reached secondary school age but who are not yet older than 18 years.

The Clubs will be based on a basic philosophy of fellowship, community awareness, fun and friendship.

The Apex Youth Club concept is in line with Apex's new structure and also that of our parallel organisation - Women's Apex Clubs of Australia.

Apex Youth Clubs will be a viable proposition, as long as they receive the full support and backing they deserve.

At this time, a pilot program is being developed in the Sutherland area of New South Wales with regard to the establishment of Apex Youth Clubs. The principle is simple.

Use the existing expertise and membership base of the PCYC. (Police Citizen Youth Clubs) and form (for

example) the Sutherland PCYC Apex Youth Club. This is an exciting idea which will make the formation of Apex Youth Clubs much simpler.

Involvement in the formation of Apex Youth Clubs will not only provide a valuable service and resource to you young people, it will also establish a terrific source of new members for both Apex and Womens Apex. **Join Apex - get a job**

In many cases, the unemployed don't lack the ability to work, they lack things such as self-confidence, the ability to present themselves both visually and orally, self-respect, support and encouragement.

And let's face it, these tools which they lack are all basic skills learnt through involvement with Apex.

At the moment, negotiations are under way with the C.E.S. and D.E.E.T. (Department of Employment, Education and Training) which may culminate in them joining forces with Apex to pass on these skills to young unem-

ployed people through contact and training, or hopefully through them joining Apex.

The community will benefit through having to support a small number of unemployed persons, the unemployed will benefit by gaining employment and picking up some new 'life skills', and of course Apex will benefit through increased membership and an enhanced public profile. Hopefully, negotiations will soon be complete and the project can be implemented.

## Other Youth projects

There are many other projects currently under investigation, so please keep an eye on your respective State publications and future editions of the Apexian for more details.

I am looking forward to a big year in the youth area. Please give youth related matters your utmost attention.

The young people of today are our future, and it is up to us to help provide opportunities for them to fully develop their potential.

## Promoting international understanding

By National International Relations  
Officer, Ian Fry.

The object of this article is to inform you of the organisation Apex has in place to promote international understanding and friendship and of those activities in which Apex is currently involved.

### The Apex Directory

In the first few pages of the Directory you will find pages headed I.R. Committee and Capital City Liaison Officers.

The I.R. Committee comprises the International Relations Officer and others who assist him in specific designated areas such as:

**Founders Fund:** Every year overseas Apex Associations are invited to nominate members to travel to Australia to meet and live with Apexians and to observe club meetings, state seminars and District Governor Schools.

The recipient and their Associations benefit from the experience.

Budget allocations are made for the expenses and guidelines are set up in section eight of the Association By-Laws.

This year visitors from Thailand, Philippines, India, Malaysia, Sri Lanka, Singapore, Fiji and Bangladesh were hosted Australia wide.

If you don't regularly meet Founders Fund visitors contact your State IRO and ask if it is possible for your Club to host a visitor in future.

**Bursary Scheme:** This scheme involves the sponsorship of overseas students (approx. 170) by Apex Clubs of Australia. The co-ordinator is Gary Nicholls of Victoria. Contact him for enquiries.

**Twinning Officer:** Assists Clubs to make contact with and establish firm bonds with Apex or WOCO Clubs in other countries.

**Multi Cultural and Ethnic Affairs:** It is our aim to develop contacts with immigrants and people of ethnic backgrounds with the view to encouraging them to join or be associated with our organisation.

Leo Rennie who recently retired from Apex was responsible for this area.

Anyone who has experience in this field is encouraged to contact me with the view to taking over this portfolio.

Western Australia is promoting the implementation of a Multi Cultural Week for mid to end of June, the object of which would be to encourage interaction and promote harmonious relations between various ethnic groups of the community.

**Commonwealth Government Liaison Officer:** Prepares applications to the Federal Government for funding for work parties.

He is also our representative to the

Australian Council for Overseas Aid, an organisation of which Apex is a member which initially provided us with the expertise to prepare work party funding applications.

The Council lobbies the Federal Government to fulfil its commitment to provide overseas aid.

I am looking for a Canberra Apexian to represent Apex at the annual conference of the council. Please contact me if you are interested.

**Round Table N.Z. Liaison/International Convention Raffle:** With cheap air fares to New Zealand (\$299 return) Clubs could seriously consider an exchange programme with Round Table New Zealand.

Steve Thompson is in a position to assist by corresponding on behalf of Clubs and to coordinate such a programme.

Steve will also organise the International Convention Raffle (formerly WOCO Convention Raffle).

The winner now has the choice to attend any National convention subject to certain conditions.

My club purchases the tickets forwarded to us and then raffles them at a Club meeting. I encourage all clubs to do this.

**Capital City Liaison Officers:** Arrange accommodation and programme for international visitors. The visitor contacts the National I.R.O. who in turn provides the details to the relevant C.C.L.O.

This arrangement is reciprocal in that it is available for Apexians travelling overseas. We have a vacancy for the Sydney C.C.L.O. If you are interested please contact me.

**International Affiliations:** Apex International: It was moved at the Perth Convention that we proceed in principle with the formation of Apex International.

A meeting has been arranged to be held at Singapore (in conjunction with their National Convention) on 29th July to confer with other Associations. It is my personal view the formation of Apex International would lead to closer links with other Associations. The initial form of the organisation would need to be economically viable and acceptable to our membership. This would involve inexpensive per capita and real value for money. Long term goals could involve all Apex Associations being represented by the Apex International President at WOCO convention. At the National Board Meeting held in June the WOCO Asia Pacific Regional Chairman viewed WOCO as a vehicle for communicating with similar service organisations

world wide. Apex International has a definite roll to promote and support Apex internationally.

**WOCO**  
The senior office bearer is the General Secretary Mark Peters of Round Table New Zealand. WOCO is divided into 4 regions European and Mediterranean, Africa, America and our region Asia Pacific. Each region has a regional chairman. Peter Morton of RTNZ is the regional chairman for Asia Pacific. WOCO convention is held annually. Our application to re-join WOCO will be dealt with this September at the WOCO convention in Austria. WOCO 1992 will be held in New Zealand. This convention will be an excellent opportunity for Apexians to observe WOCO at close quarters. Three regional meetings are held each year being pre and post convention and mid term. We have made application to host the mid term meeting (named Atsumari - Japanese for meeting) in 1992 in conjunction with our National convention next Easter at Newcastle. Apexians attending the Austrian convention are requested to assist National President Angus with his presentation. We have strong opposition from Hong Kong and Fiji. Should we be successful such an event would be an excellent opportunity to bring WOCO to our members.

### Active Involvement

**Work parties:** Work parties involving the construction of hospitals, schools, womens shelters and libraries etc in places such as Fiji, Malaysia, New Guinea, Philippines, Bangladesh and India etc. fulfil many of our ideals such as service, self development, building better communities forming international friendships and developing international understanding. Queensland will be constructing a library at Drasa Fiji this November. Any states interested in conducting a work party for the second half of this financial year are requested to contact me so as to coordinate activities. To date Tasmania, Victoria, Western Australia and SA-NT have expressed interest. Government funding of approximately \$52,000 is available on a 3 to 1 basis.

Work party guidelines are available from your State President.

**Extension:** WA is involved with extension of Apex into Indonesia. Singapore Apex has indicated it will assist us with this project. If you have any business, personal or family contacts in Indonesia you may be able to assist. Please contact me to discuss the details.

**Mass Tours:** Soon after joining Apex I joined Apex tours to Fiji, Malaysia and Singapore. This was an inexpensive means of travelling to other countries to experience their cultures by living with and being entertained by local Apexians. Unfortunately such tours are very rare these days. With cheap airfares State IROs could certainly consider promoting such tours to co-ordinate with a National Convention of one of our overseas associations.

**Overseas Relief Fund and Disaster Relief:** A sub branch of the Apex Charitable Fund is the overseas relief fund. Donations to the fund are tax deductible. Purchases are sales tax exempt. There is currently a disaster relief programme for the Bangladesh floods.

**Assistance to Fiji:** National Secretary James Green attended the Fiji National Convention in November 1990 in his capacity as the then National Youth Convenor. He has highlighted in his report a number of projects which clubs could get involved in. These involve:-

**Prevention of heart disease (Fiji National Service Scheme):** Purchase of a Cholesterol Monitor. 40% of Fijians die of heart disease. Purchase of such a machine would assist greatly in identifying people at risk.

**Mobile Dental Clinic:** A replacement vehicle and equipment is required. Funds are also sought to construct weather proof shelters in which people can wait for treatment.

**Hospitals:** Fiji Hospitals are in need of equipment such as fans, linen, scales, portable vaccine carriers, blenders to make creams, disposable syringes and many other items.

Enquiries should be addressed to

Fiji National Secretary Robert Kaj Kumar P.O. Box 228, Nausori, Fiji.

**United Nations:** Enquiries are presently being made as to whether Apex qualifies to obtain consultative status with the economic and social council of the United Nations. The viability of obtaining such status will be examined.

**Chernobyl Childrens Fund:** The aim of the fund is to raise money to finance medical teams from the U.S.S.R. to come to Sydney to study treatment of leukaemia and other exposure to radiation related illnesses. In turn this will assist in the treatment and rehabilitation of a greater number of soviet children. The Chernobyl Relief Fund has also been set up to assist affected children by fostering them in Australia. Our healthy lifestyle helps the children get over their nose bleeds and headaches etc. The fund is seeking our assistance to co-ordinate and billet a group of Russian Dancers and Musicians which will tour Australia in late October - November 1991. Any Club interested in being involved in this project and in particular billeting (for 1 or 2 nights) contact me.

### Awards:

Various awards are available to encourage and promote activities within the IR sphere these include the Fijian Kava Bowl (Zone to have made the greatest contribution to overseas service), the John Stokes boomerang (Club with the highest % attendance at WOCO convention) and various State trophies and awards which include sending a representative to visit an overseas association.

### Club Involvement:

Twinning with an overseas club, sponsor a student with the bursary scheme, be involved in work parties, nominate a member for the State IR Award, an annual IR dinner eg. a German night, guest speakers. Forums, debates and articles in dinner notice on international issues, host a Founders Fund visitor.

Keep a copy of this article and use the information as a guide for your Clubs involvement in International Relations.





# The literacy debate

Executive Director, Bernie Devine invited Shadow Minister for Education, David Kemp, to submit articles on literacy.

## Inadequate response to concerns

The Green Paper on Literacy and Language is inadequate as a response to growing community concern about the handling of literacy problems in Australian schools, Dr David Kemp, the Shadow Minister for Education said today.

"Nevertheless, the Green Paper shows that Opposition and community pressure is at last forcing the Government to acknowledge the issue of literacy in schools, particularly primary schools.

"People need to realise that the Green Paper's discussion of literacy is very restricted. The Green Paper makes only cursory reference to available evidence on student literacy. It does not address community concerns on matters such as cultural literacy or numeracy.

"A far more comprehensive analysis is required if the community is to be reassured that problems are going to be addressed.

"The Green Paper reveals a Minister being pushed grudgingly and unwillingly to concede that further action at the school level is necessary to address problems of literacy and numeracy. The Coalition has repeatedly

stated that the crisis of confidence in our schools will not be addressed until parents and students are provided with the information that they deserve as of right.

"However the report at last acknowledges that literacy skills are acquired in the first three years of schooling. It correctly notes that there is not at present 'any comprehensive or systematic effort ... to identify and report on the extent of the literacy problem at this current stage.'

"The recognition of the interest of parents and students in acquiring such information constitutes a welcome departure from current orthodoxy which downplays the right of parents and students in useful information.

"The option of regular monitoring of children's literacy and development at different stages through consistent assessment warrants further discussion.

"It is essential that action be taken in co-operation with the States and non-government schools, amongst whom trust in Canberra is unfortunately very low at present.

"The Green Paper is a tentative step towards addressing this serious educational issue," Dr Kemp said.

## Hawke repeats the mistake

The Prime Minister's media statement on literacy repeated the error of Mr Dawkins in downgrading the role of schools in addressing problems of literacy and numeracy, Dr David Kemp, the Shadow Minister for Education said.

The Prime Minister's media release contained the following statement: "However, some of us experience difficulties during childhood and need to have another chance when we become independent adults."

"This is yet another example of the Government's failure to satisfactorily address the problem of illiteracy. Rather than wait until a person experiencing literacy and numeracy problems attains adulthood, any difficulties must be addressed during the school years.

"There is not a single sentence in the Prime Minister's media statement which acknowledges the need to further address the issue of literacy in schools.

"The Coalition believes that illiteracy must be addressed at both the school level and in the workplace. Programs aimed at literacy problems in the workplace are to be welcomed. But it is of great importance that problems of literacy and numeracy be addressed during the years when they arise, and not just after the school years.

"I am concerned that this latest statement by the Prime Minister repeats the flaw in the Government's thinking. Mr Dawkins, in a recent

statement to the Parliament, suggested that literacy was not a problem which required further addressing in Australia's schools, but was mainly a problem for older people and people with truncated schooling.

"Contrary to both the Prime Minister's and Mr Dawkins' claims, lack of literacy and numeracy skills are problems which must be further addressed in the schools.

"We need to enhance efforts to acquire information on the extent of literacy and numeracy problems in the schools. The N.S.W. Government has led the way with its Basic Skills Testing program which has helped to identify students who can benefit from greater attention to their literacy and numeracy skills.

"Such measures acknowledge the right of parents, students and teachers to have information on the provision of basic skills in schools. Only with such knowledge can effective and timely remedial action be taken for those students who are suffering difficulties.

"It is time for the Prime Minister and Mr Dawkins to acknowledge that there are students who are passing through the school system without basic literacy and numeracy skills and that to point this out is not to denigrate the schools sector. Many teachers and other people in the schools have made an outstanding effort in the fight against illiteracy, often under difficult conditions," Dr Kemp said.

## Conference to look at food

From page 20

The contribution that women in developing countries make to the daily survival of a community has not been acknowledged by development programs. It is clear to Freedom from Hunger that the role women play is of the utmost importance in a developing community, as in most communities.

It is always the women who are the thread of connection. This will be a continuous thread throughout the conference.

Women are food providers. At the

birth of an infant their bodies provide milk, they grow two thirds of the world's food, and provide meals for the majority of the world's population.

In many countries they even earn most of the family income - then pass it on to their menfolk. Thus their contribution is vital and interests and ideas should be considered in the context of planning for the future.

For more information on the conference or to register please contact, Tanya Excell (02) 281 2188 or write to here at AFFHC, PO Box 1379, Darlinghurst, 2010.



## Does it need to be addressed

In a bizarre answer to a Dorothy Dixier, Mr Dawkins claimed in the Parliament that literacy was not a problem which required further addressing in Australia's schools, but was a problem for older people and people with truncated schooling.

"Mr Dawkins' claim will astound parents and employers who are expressing increasing concern with the standards of literacy and numeracy of job applicants fresh from school. It will also amaze teachers in tertiary institutions who complain of growing numbers of new students with literacy problems," Dr Kemp said today.

Notwithstanding some Ministerial briefing notes which Mr Dawkins may have had prepared for this Dorothy Dixier, he displayed manifest ignorance of the issue. Mr Dawkins would do well to commence his education on the issue by consulting with his colleagues.

"He might start with the Minister for Defence concerning reports that the Australian Army's rate of rejection of young applicants because of inadequate literacy and numeracy skills has doubled between 1985 and 1990 to 12 per cent for males and four per cent for females.

"He might then consider speaking to experts such as Dr Norman Pye of the Specific Learning Difficulties Organisation in Queensland. Dr Pye has offered to provide a detailed briefing on literacy problems in the Australian schools system to Mr Dawkins.

"Dr Pye has already undertaken informal surveys of educators in Queensland which reveal that a minimum of 10 per cent of Queensland school leavers suffer some form of literacy difficulties.

"This is not an isolated phenomenon. Equally disturbing results were revealed in a 1989 diagnostic test undertaken by the Regency College of TAFE (South Australia) of its apprentice and pre-vocational student intake. It revealed that:

- \* 24 per cent of apprentices in the Plumbing, Sheetmetal and Engineering schools experienced varying degrees of difficulty in coping with textual material.

- \* 47 per cent of apprentices and 51 per cent of pre vocational students had reading comprehension ages of only between eight and 12 years of age.

- \* 34 per cent were unable to pass trade relevant maths tests set at Year 10 level.

"The Australian Council for Educational Research, on the basis of its work in N.S.W. on basic skills testing, reported that while most students re-

vealed solid foundations for further learning:

"This generally optimistic picture ... is overshadowed however by those students at the other end of the continuum who clearly have not achieved even the most basic literacy and numeracy skills. For each aspect of literacy and numeracy tested, significant numbers of students have mastered only the most elementary skills. These students will require special attention if they are not to fall further behind in their learning."

"Whilst citing Rosie Wickert's study, the Minister appears to be ignorant of Ms Wickert's observation that literacy and numeracy problems are not concentrated in particular groups but are spread across all groups in the population.

"The Coalition's response to these disturbing studies is that literacy must be addressed at both the school level and the workplace level.

"Mr Dawkins' allegation that I perceived a linkage that the longer a student is at school, the more likely the student is to be illiterate can only be described as bizarre.

"Nothing is gained by attempting to deny that there is a significant minority of students in the schools whose literacy needs are not being fully catered for despite the best efforts of the teachers.

"Rather than wait until these students reach the workforce, efforts should be made to address the literacy problem at the school level. Mr Dawkins' effort to distort the Coalition's position shows that he recognises that his policy is under increasing pressure from informed opinion.

"With respect to Mr Dawkins' gratuitous insult to Mr Sinclair during the course of his answer, I can only say that he did neither himself nor the Government any credit.

"His vicious attack on Professor Caro in the last Parliamentary session and his similar attack on his colleague Senator Aulich establishes a pattern of overreaction by Mr Dawkins' to criticism of his failing policies.

"Mr Dawkins' 'minders' would be well advised to sharply curtail the number of Dorothy Dixier questions directed to him until such time as he is able to display an appropriate level of decorum in the House."

## Adult Literacy in Australia

By Minister for Employment, Education and Training, John Dawkins.

I welcome the invitation to write for the Apexian. The quality of life of countless numbers of Australians has been immeasurably improved because of the generous and skilled activities of Apex Clubs all around Australia.

How many adults do you believe would be unable to circle the expiry date on a driver's licence? How many would not be able to identify the gross pay to date on a pay slip?

These were two of the twenty-four tasks given to people in the first national survey of adult literacy conducted in 1989. The answer to the first question is that of those who attempted the task. Four percent could not do it. It was 16 percent for the second.

From the results in the report No Single Measure, it could be estimated that approximately one in 10 adults in Australia are either unable to read and write English or have severe difficulties accomplishing everyday reading and writing English literacy tasks in our society.

Only about three percent could not write their name on a card; these people could be described as lacking basic literacy. It is not surprising that non-English speaking background migrants are more heavily represented in these groups than in their total percentage of the population.

What may be surprising however, is that in terms of absolute numbers, the majority of people with serious difficulties in literacy in English are of English speaking background.

The two groups that were least able to perform the tasks satisfactorily were those aged over 55 and those with six or fewer years of schooling.

It is obvious why inadequate attendance at school would make it more likely that such people would end up lacking adequate literacy skills.

There may be a number of explanations for the second category.

Educational opportunities are more readily available now than in previous generations. We now know that some of the reading and writing teaching methodologies of the so-called "good old days" when those now over 55 were at school, were inadequate.

The evidence suggests that, however good our schooling system is, there will be some people whose lives were so disrupted as children that they failed to make adequate literacy development at that time. That does not mean that they cannot learn literacy skills as an adult.

The demands of modern life are such that literacy development is now more important for most adults. Formerly a person might leave school and hold down a stable job not requiring the kind of literacy skills we now almost take for granted, for 50 years.

In these times of industry and award restructuring, we must all participate in continuing training as part of lifelong education.

Associations such as Apex can help spread the message that adult education and training is a normal part of adult life and no stigma should be attached to people who need to develop their reading, writing and other skills.

The Federal Government takes this issue very seriously indeed. It is probably not well known that adult literacy programs began to operate in Australia, in very small ways, only in the 1970s.

During 1990, International Literacy Year (ILY) the Commonwealth Government coordinated a program which increased awareness of the importance of literacy development for the future.

The ILY Secretariat in my Department has produced a number of information kits and a national toll-free number (008 02 1184) was established for information about reading and writing help for adults. Furthermore, we extended the funding for ILY beyond December 1990 until June this year.

In addition, the Government in 1990 made available an extra \$13.5 million over the next three years for adult literacy programs. In December 1990 I released a Discussion ("Green") Paper on an Australian Literacy and Language Policy for the 1990s. I expect to announce the details of the final ("White") policy in June 1991. The Government takes this issue seriously.



# Women's Apex

## National President's handover by telephone link-up

By National President,  
Dianne English

The National President's Handover for Women's Apex was held on June 16, 1991 by telephone link up with over 20 people on the line.

It was an exciting occasion with a representative from most clubs being present.

The 1991/92 National Board comprises the following people: Dianne English - National President; Chris Boothby - National Vice President; Marilyn Hylton - National Secretary; Marie Morgan - National Treasurer.

I also welcome Michael Jackson, Apex's National Vice President, as the Liaison Officer between our two associations.

State Convenors have also been appointed and their role is to answer queries re Women's Apex, provide information and aid in the formation of new clubs and to act as a link between

the members and the National Board.

The State Convenors are as follows: NSW - Christine Smith; QLD - Marie Morgan; SA - Liz Keddie; NT - Elli Christanson.

The State Convenors are the people to contact for information on Women's Apex and also for assistance in the formation of new clubs.

The theme I have chosen this year is "Maintaining the Momentum" because I believe we need to keep the ball rolling and capitalise on the wonderful results of our Association's first year.

Thanks must go to Loraine Janssen for the efforts she put in to the inaugural year of our Association. Our first year has given us a platform to work on and we keep on expanding our growth.

I am pleased to announce two new clubs in Queensland being Toowoomba and Childers - welcome to the ladies in these new clubs.

We have many other leads for new

clubs and I am at present following these up. If anyone wishes to contact me I can be reached on (07) 376 3778 AH and (07) 877 0012 BH and I would be happy to speak to anyone interested in joining Women's Apex or forming a new club.

### Womens Apex Club of Brisbane South West

Times have been quieter recently in Brisbane and the club has used this time to reappraise fund raising and service ideas.

Brisbane South West has been holding car washes for fund raising which have proved to be successful.

We were recently pleased to be able to host an inter club visit with the Women's Apex Club of Toowoomba at which we officially were presented with our new Charter certificate by Mark Ballin.

The incoming President for the 1991-92 year is Marie Morgan and our changeover dinner was held on July 20.



## Apex Foundation

### What is it?

The Apex Foundation is a company limited by guarantee and formed in 1977 to administer the various trusts that have been set up from National Service (Apex Australia) Schemes. The Foundation is subject to strict company law control which is essential to ensure adequate protection of the large amounts of public funds controlled by the foundation. The National Australia Bank is the current fund investment manager ensuring maximum returns of a high security portfolio.

### What does it do?

The Foundation safeguards, invests and allocates profits from the various amounts of money that have been raised by Apex Australia Schemes over the past number of years.

The Schemes managed by the Foundation are:

- \* Autism Trust
- \* Children's Cancer & Leukaemia Trust (Help a Kid Make It)
- \* Cranio Facial Trust

- \* Diabetes Trust
- \* Melanoma Trust ("Knock the Spots Off")
- \* Robert Stolz Music Scholarship
- \* Underprivileged Children's Chalet Trust (The Magic Castle)
- \* General Trust

Last year the Foundation produced a net investment income of \$381,608 representing an excellent return of 14.6% on invested funds. Out of this income distributions totalling \$313,737 were made as follows:

* Autism	\$26,109
* Leukaemia	\$70,497
* Cranio Facial Surgery	\$122,000
* Diabetes Melitus	\$67,334
* Robert Stolz	\$20,597
* General	\$7,200

There is also a small General Trust which annually grants funds to various Apex Club projects. These grants are normally presented to Clubs at each National Convention.

### Who runs it?

The Board of the Foundation consists of seven Directors who are elected annually, plus the National Vice President of the day and also the Executive Director. The current Board was elected at the Annual General Meeting held on 27th August 1990 and consists of Mike Fitze (Chairman), Steve Bennett (Vice Chairman), Peter Moore (Secretary), Murray Sallaway (Treasurer), Lindsay Carthew, Andrew Phillips and Graeme Rose.

National Vice President and Executive Director are also on the Board. Board members are elected from and by members of the Foundation.

### Who can join?

Membership of the Apex Foundation is open to all including present and past Apexians, families and friends and to Incorporated Apex Clubs. There is an annual donation paid per member of \$30.00 which is tax deductible.

### Why join?

Being a member of the Apex Foundation will enable you to have some input into the management of the various Apex Australia Scheme funds. Your annual donation of \$30.00 will increase the balance of the General Trust enabling more grants to be allocated to support worthwhile club service projects.

To join Apex Foundation, all you need to do is complete the form on page 16 and return it to the Foundation.

### NATIONAL PRESIDENT

Angus Redford (Debbie)  
G.P.O. Box 165, ADELAIDE SA 5001.  
Home: 08 295 6382,  
Work: 08 212 4334, Fax: 08 212 5054.

### NATIONAL VICE PRESIDENT

Mike Jackson (Mary)  
25 Rothdale Road, JINGILI NT 0810.  
Home: 089 855 112,  
Work: 089 467 316

### NATIONAL SECRETARY

James Green (Jan)  
P.O. Box 73, COBDEN VIC 3266  
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### NATIONAL TREASURER

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16/608 Blaxland Road,  
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### EXECUTIVE DIRECTOR

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### QUEENSLAND STATE PRESIDENT

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### TASMANIA STATE PRESIDENT

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**Deadline Date  
for  
next issue  
September 20th  
1991**

## Disabled taxi run a great experience

By National Vice President,  
Chris Boothby

"Did you hear the one about a group of Disabled People travelling around Australia in a Special Purpose Taxi raising money for the Australian Quadriplegic Association."

It is no joke, it was a great experience for those special people, two able bodied people and four not so abled body people with their dog, travelling in an Nissan Urvan to see Australia.

When they arrived in the Darwin area they were not only greeted by Apex members but were given a reception by the Litchfield Shire President and presented with a cheque.

The next day the Taxi took the folk to a Wheelchair Basketball game and they participated in the game. There were three games altogether, two of which were professional wheelchair sports people and one game which was an Apex Challenge Match.

Two Apex teams played each other and there can only be one winner, (The Top Mens Apex Club). The day ended with a barbecue for all the players, visitors and Apex members.

The organisers of the TRIP are to be commended for their effort and the Apex Clubs of the Darwin area should be given a special thanks. It was a great day and a worth while project.

You may be asking why was I in-



involved, well it just so happened it worked out that way, but does it matter who helps who, as long as we help each other. We not only gave them some funds but gave them something to remember for a long time.

The sad ending to this story is that one of the members in the Taxi who was so proud of having the chance to

see his own country with his own eyes, from his own wheelchair, arrived back in Sydney so pleased to be home, so happy he had done it, but so weak that he could no longer go on, he had a heart attack and died.

We will never forget that happy smiling face of Steve Watts.



# LETTERS TO THE EDITOR

From page 12

The book is called *Twenty Eight Heroes*, and is the only story of the tour reported from inside the tour party. Kerr and Cochrane were, some have said, non-playing Kangaroos, with unlimited access to the team and team management.

The result is a revealing and dramatic insight into the culture of Rugby League, and is no ordinary book about football. Rather, *Twenty Eight Heroes* is a photographic and textual study of people, more subjective than journalism, and not exclusively for football fans.

"Good photography, good writing, and sport are not mutually exclusive," says Kerr.

"It's as much about Australia and Australian culture than anything else. It's also the story of ordinary men doing an extraordinary thing," says Cochrane.

"Inside the team; on the bus, in the locker room, out on the town, you see things that no one else sees, or could ever see," explains Kerr.

"Reading *Twenty Eight Heroes* is the closest you could get to being on tour. And there are some stories to tell, believe me."

One is tempted to ask: so how big is Big Mal? what does Andrew Ettingshausen look like in the shower? etc etc. The answers may surprise; but *Twenty Eight Heroes* is, at heart, a story of courage: the courage shown by a team that overcame a setback to win.

A courage of the same order as that needed by children afflicted with cancer, their friends and parents, and by those doctors and nurses who fight cancer as a calling.

The money the book raises will go towards those people fighting cancer, paying for equipment, staff, paying for time. "Because the children with cancer need all the time they can get," says Cochrane.

Both Cochrane and Kerr work in the advertising industry, the former as a partner in Harsent Cochrane Photography, the latter as a copywriter at Foote, Cone & Belding Advertising. Both are aged twenty six.

They raised the necessary up-front finance for the project through corporate sponsorship. Sponsors include Qantas, Cadbury, Fuji, Paul Hogan, John Cornell, John Singleton, and Paul Newman, through Mauri Foods.

*Twenty Eight Heroes* is the companion volume to *Mud, Sweat & Cheers*, now a collector's item, and the result of a similar project completed by Cochrane four years ago. It raised \$70,000 for the Children's Leukaemia & Cancer Foundation. The target for *Twenty Eight Heroes* is three times that amount.

"The two books are similar in terms of raising money, but this time the book itself will be so much better, we learnt so much last time," says Cochrane.

One factor to note is this: because it is a sponsored book, its quality can afford to be much greater than a commercially published book at a lower price. "It is a \$50 or \$60 book for only \$29.95," said Kerr.

*Twenty Eight Heroes*, which was launched at the Ray Hughes Gallery on April 15, is supported by an extensive advertising campaign. Kerr is directing a commercial which will go to air as a community service announcement, and which will be supported by radio spots nationwide, all donated to the charity. He says that the whole industry has been incredibly supportive.

"Everyone seems to respond quite readily to doing what they can to help the project, mainly because every cent of profit goes straight towards saving the lives of kids with cancer."

It's easy to understand. All you have to do is read the book's introduction:

"Walk into Ward C4 of the Prince of Wales Children's Hospital and at once you are struck by two things: the tremendous sense of life, and the deep undercurrent of death. Under bright, hand-drawn posters lie kids with no hair and amputated limbs. Behind a piece of complicated and expensive

medical equipment lies a stuffed toy or a favourite doll. Everywhere there are adults; doctors and parents anxiously waiting for their children to get better, or to die. Life here is lived to the full, because at any moment it might end." James Kerr, April, 1990.

Please lend your support to this project by giving *Twenty Eight Heroes* as much media exposure as you can humanly manage, because the more you support the book, the higher its sales will be; and, as every cent of profit goes directly to children with cancer, every cent of profit saves lives. By supporting this book you can make a great deal of difference. Our sincere thanks in advance.

Available from Grace Bros, K Mart, or other selected stores, at \$29.95 rrp, or direct from the Children's Leukaemia & Cancer Foundation on (02) 399 2766 (major credit cards accepted).

## An excellent dinner notice

Dear Editor,

Over the last year of my term of office it was a pleasure to receive Terry Hills Elanora Club's Tatler (dinner notice).

Wolfgang Brunner managed to get each issue from his first production right up to his last delivered one week prior to the forthcoming dinner meeting which in itself is a major task, the magazine was in my opinion very informative of not only the Club's affairs, but carried information when it was available on relevant issues from other Clubs in the District as well as State and National issues.

The other novel approach that I liked was the sponsorship of each director's page which placed a responsibility on the directors to furnish Wolfgang with reports. It was for these reasons that the Tatler won the Sydney North District Dinner Notice Award.

Having been a dinner notice editor myself I know the work that is required in putting such a publication together and it is a pleasure to nominate Wolfgang Brunner of Terry Hills Elanora Club for the National Dinner Notice Award.

If National Board need any further requirements before considering this nomination could I ask that you contact either John Macdonald the Club President (411 4555 business or 450 2306 home) or Wolfgang Brunner (450 2374 home).

Yours in Apex,  
Derek Malaney, District Governor.

## Minimum club sizes

Dear Editor,

I ask that you consider finding some space in the next issue of "The Apexian" for the following.

I write to share with you and others part of a debate at the Whitsunday/Central Highlands District Convention regarding minimum Club sizes. A motion was moved that this standard be deleted from the Association By-Laws.

The motion was up for all money, until the President of Mackay Northern Beaches Club rose and spoke against the motion.

In asking Delegates to vote against the motion he stated the following. "When we started the year our Club had four members. We now have eight with several prospects in the wings."

"Without the minimum standard of ten to aim for we would still be wandering aimlessly, and going nowhere with our membership. The Club had received assistance from other Clubs in the District to help it achieve the necessary ten members this year, which it had not in the past."

"There is nothing like a gun at your head to get you back on track - Without this By-Law our Club would have folded - please vote against this motion." They did.

I wonder, if more people and Clubs adopted this attitude how many members we would have in our Association. Steve King, Pres. Apex Queensland.

# THE ASSOCIATION OF APEX CLUBS OF AUSTRALIA

## — WINE OFFER —

### 1989 SEMILLON CHENIN BLANC

*Specially selected by Yalumba for the Association of Apex Clubs*  
Grapes grown in the Eastern Barossa region were selected to produce this outstanding dry wine. This is a white burgundy style showing fresh lemony Semillon fruit which has been enhanced by subtle oak gained from maturation in French oak casks prior to bottling.

### 1989 SAUVIGNON BLANC

*Specially selected by Yalumba for the Association of Apex Clubs*  
This wine is made from Sauvignon Blanc grapes selected from premium wine districts of South Australia. It exhibits a pungent, herbaceous aroma and an intensely flavoured crisp dry palate. Delicate oak influence gives this wine the "smokey" character so often found in this style. This medium bodied wine is an excellent accompaniment to pork and veal dishes, and strong flavoured dishes.

### BAROSSA VALLEY 1989 SHIRAZ CABERNET

*Specially selected by Yalumba for the Association of Apex Clubs*  
This wine is a selected blend made from Shiraz and Cabernet Sauvignon grapes grown in the Eastern Barossa region of South Australia. A fresh elegant style, well balanced and showing excellent fruit.

### 1988 HERMITAGE

*Specially selected by Yalumba for the Association of Apex Clubs*  
This deep rich crimson red wine has a lifted intense nose showing ripe, spicy, cherry, plum fruit with vanilla oak background. The palate is rich and dense with peppery fruit and sweet cherry oak. This wine has great depth of character and is an ideal cellaring proposition.

### 4 YEAR OLD TAWNY PORT

*Specially selected by Yalumba for the Association of Apex Clubs*  
This distinctive Australian Tawny Port was made from Shiraz and Tokay grapes grown in the Barossa Valley. Matured in small oak casks for four years prior to bottling.

### 1990 CHARDONNAY

*Specially selected by Yalumba for the Association of Apex Clubs*  
This is the second vintage of this wine and was made predominantly from our Oxford Landing Estate and Sunnysia vineyards. It shows the varietal strength consistent with this classic cool, southern Australia 1990 vintage. Fresh cream and melon aromas are evident followed by a full soft melon-like fleshy palate. The varietal characteristics of the wine will continue to develop for another 12 months.

Colour: Mid straw. Bouquet: Sweet fig melon aromas. Palate: Subtle melon flavours with soft sweet fruit and a crisp acid finish.

Bottled by S. Smith & Son Pty. Ltd.  
YALUMBA ANGASTON SOUTH AUSTRALIA

## ORDER FORM

Please cut out and forward this order form with your cheque or credit card details to Apex, P.O. Box 51, Aldgate, South Australia, 5154. Make cheque payable to "Apex Yalumba Wine Offer". This offer is valid until September 30, 1991. Please indicate the number of cases required.

- |                          |   |           |
|--------------------------|---|-----------|
| <input type="checkbox"/> | SEMILLON CHENIN BLANC VINTAGE 1989<br>CASE OF 12 BOTTLES        | \$65.00   |
| <input type="checkbox"/> | SAUVIGNON BLANC VINTAGE 1989<br>CASE OF 12 BOTTLES              | * \$85.00 |
| <input type="checkbox"/> | BAROSSA VALLEY SHIRAZ CABERNET<br>VINT. 1989 CASE OF 12 BOTTLES | * \$65.00 |
| <input type="checkbox"/> | HERMITAGE VINTAGE 1988<br>CASE OF 12 BOTTLES                    | * \$85.00 |
| <input type="checkbox"/> | TAWNY PORT<br>CASE OF 12 BOTTLES                                | \$65.00   |
| <input type="checkbox"/> | CHARDONNAY 1990<br>CASE OF 12 BOTTLES                           | * \$75.00 |
| <input type="checkbox"/> | MIXED CASE OF 12 BOTTLES<br>(3 bottles each of wines marked*)   | \$77.50   |

Note: These prices include delivery to your door in November, 1991.

Name: \_\_\_\_\_

Delivery Address (NOT PO BOX) \_\_\_\_\_

State: \_\_\_\_\_ P/Code: \_\_\_\_\_

Phone: ( ) \_\_\_\_\_ W( ) \_\_\_\_\_ H. \_\_\_\_\_

Bankcard  Master Card  Visa Card

\_\_\_\_\_

Expiry Date: \_\_\_\_\_ Signature: \_\_\_\_\_

## Conference to look at food

If the earth is producing enough food for all in 1991, why is the number of the world's population fighting with hunger increasing? Why haven't the conventional development strategies for the last 30 years worked? What will?

These and other questions will be raised and answered at the international strategy and policy making 30th anniversary Conference of Freedom From Hunger.

The conference will be led by renowned international community practitioners from Africa, Bangladesh, Malaysia, PNG, the Philippines and Australia. Their experience will be dealt with in a manner which will be easily accessible to the lay person interested in development of third world nations.

Full involvement of participants is the aim of the conference so activities will centre around small interest groups, video presentations and simulation games led by our international guests.

Oppression, injustice and institutional structures, locally and internationally are perpetuating hunger, poverty and environmental degradation. These issues will be covered in the four main themes 1) Economic systems and democracy 2) The use and ownership of land 3) Militarisation and violence 4) Law and education.

Continued page 18



Organising  
**CAROLS BY  
CANDLELIGHT**  
for your community

As the home of Carols By Candlelight on Christmas Eve in Melbourne, we could help make your night a success.

We can supply you with candleholders and candles for your special Christmas night. Our discount price means you can sell them on the night to help your fundraising.

Safe white plastic candleholders - 50c

Candles in a variety of colours - 25c

Discounts for bulk orders.

All proceeds from your order will assist the work of the RVIB.

Contact the Royal Victorian Institute for the Blind's Public Relations department on (03) 529 3544 and we'll be happy to help you.



(03) 529 3544